

June 24, 2020
Lincolnshire / 6:00 PM

Board of Education
Washington Local Schools

This is a meeting of the Washington Local Board of Education in public for the purpose of conducting school district business and is not to be considered a public community meeting. The time for public participation during this meeting is indicated on the agenda as Community Comment.

R.C. 121.22, 3313.15

1. Opening
 - A. Call to Order by the President
 - B. Roll Call by the Treasurer
 - C. Pledge of Allegiance
 - D. National Anthem
 - E. Community Comment

RECOGNITIONS AND PRESENTATIONS

- Speech & Debate Team – Marie Wetzel, Coach
- COVID Transportation - Rebecca Fuller, Director of Transportation
- COVID Community Survey

SUPERINTENDENT’S REPORT

BOARD COMMUNICATION

ADMINISTRATOR REPORT

SUPERINTENDENT’S RECOMMENDATIONS

2. Whitmer High School Graduates – **REPLACEMENT PAGE**
3. Purchases over \$25,000 – **REPLACEMENT PAGE**
4. Salary Schedules
5. Personnel – **ADDENDUM**
6. Memorandum of Understanding / OAPSE
7. Executive Session
8. Adjournment

1. Opening

A. Call to Order by the President

The June 24, 2020 meeting of the Board of Education of Washington Local Schools will come to order. It is now _____ P.M.

B. Roll Call by the Treasurer

_____ Mrs. Garcia
_____ Mr. Murphy
_____ Mr. Bannister
_____ Mr. Hughes
_____ Mrs. Mayfield

Also present:

_____ Dr. Anstadt, Superintendent
_____ Mr. Davis, Assistant Superintendent
_____ Mr. Fouke, Treasurer

C. Pledge of Allegiance

D. National Anthem

E. Community Comment

The Board of Education is interested in hearing from our community, however during the COVID-19 Emergency, Community Comment will be suspended due to social distancing requirements.

However, the Board of Education would still like to hear from our community during this unprecedented time. If you are interested in providing comments to the Board of Education please send to: WashingtonLocalPublicComments@wls4kids.org.

2. Whitmer High School Graduates

The Superintendent recommends that the Board of Education record as official, the names of the 456 Whitmer Graduates, Class of 2020, as presented.

Adam Sameer Abed	Austin Micheal Brewer
Vanessa Ann Abitua	Rachael Lynn Brittingham
Bryce Michael Abrell	Alexa Anne Brooks
Angel Lou Ann Addis	Isabelle Erinn Brown
Robert John Adler	Olivia Joy Brown
Trinity Faith Akins	Theresa Lynn Brown
Mia Nicole Albright	Mason Robert Browning
Eric James Albring II	Katrina Rose Bruns
Francisco Aldaco II	Cyniah Jordan Bryant-Bey
Jonae Lamone Alexander-Johnson	Masango Rosie Bukasa
Mollie Jo Allen	Kylie Mae Burgess
Roberto Manuel Almaguer	Isaac Noel Burkart
Dylan Michael Almeida	Jon Thomas Burkart
Mikayla Lynn Alvarez	Jordin A'nyce Burks
Sloan B. Andrzejczak	Andrew Kenneth Russell Buschmann
Brenden Micheal Arend	Shannon Dannielle Bush
Sage Michael Backus	Alexander Nicholas Butler
Alexandra Leigh Bacon	Shaleela Nitiya Butterfield-Knox
Faith Brianna Bailey	William Jaymes Cannon
Alison Jane Baker	Adan Michael William Cantu
Jacob William Baker	Cody William Capehart
Christina T. Baldwin	Bailie Anne Cappelletty
Larkin Elizabeth Ball	Trenton Daniel Carr
Jared Philip Banks	Breniya Keyosha Carthans
Anastasia Paige Barnes	Quentin Arthur Carver
Julianna Marie Barnhart	Jason Mark Cascadden Jr.
Nathan James Barron	Josefina Carlotta Castillo
Olivia Ann Bartel	Penelope Ann Cervantes
Maurice Emil Bates	Caleb William Nathaniel Chambers
Alacia Lenee Batie	John Garrett Charney
Savannah Elizabeth Becker	Charifa M. Chreim
Aaron Logan Bellamy	Erin Nicole Cicerella
Brendan Michael Bernath	Michael William Cicerella
Cassius Michael Bialy	Alison Michelle Clark
Harley Rose Blackford	Emily Rose Clark
Rhegyn Doherty Blood	Devin Cole Clawson
Chad Glenn Boecker Jr.	Trevor Lëon Clawson
Madison Angela Diamond Bojarski	Taylor Nichole Clevenger
Morgan Alana Booth	Janae VaShawn Clifton
Matthew Tyler Bovee	Brittiana Rose Cluckey
Keivonte Amaray Maurice Bragg	Kahli N. Cluckey

Malachi Conner Cluckey
Brian Christopher Collins
Malakai Elijah Collins
Robert Andrew Conboy
Zachery Stephen Cook
Arianna Brooke Coopshaw
Cheyenne Marie Cordy
Brian Michael Cousino
Noah Jacob Cousino
Jada Qionne Coutee
James Romereo Covington
Lucas David Cowdrey
Anna Elizabeth Craig
Emma Christine Crooks
Clifford Lee Culpepper
Macy Michelle Currier
Chase Michael Czekaj
Sierra Dean Dalton
Byron Jay Daniels III
Myka Gorillo Davidson
Sebastian Kenneth Davidson
Antonio Michael Delvaux
Ellivia Gabrielle DeMoe
Gabrielle Erin Glory Dempsey
Cody Louis Dempsey-McFadden
Madison Paige DeMuth
Travis Michael DeRoch
Zsuzyn M. Dickey
Grace Sophia Diebert
Andrew John Dillon
Robert Cleve Disbrow III
Skylar Rae Dizney
Hailie Jai Donovan
Hayley Mackenzie Donovan
Kylee Elizabeth Doran
Samantha Belle Dorn
Angelique Nichole Douglas
Jay Michael Douglas
Alexa Rae Drabek
Dane Robert Dreyer
Kevin Eric Dull
Katelyn Sara Ann Dunbar
Alec Douglas Edinger
Taylor Lynn Enck
Riley James Ewing
Dominik Andrew Fadell
Jessica Lauren Fels
Noah Christian Corliss Feudi

Jackson Charles Finley
Gabriel Thomas Flath Everhard
Sophia Rosalie Flores
Grace Vivian Floyd
Devin Joseph Floyd-Mckiddy
Nicholas Lee Folmar
Jasmine Christine Foster
Travis Tiger Foster
Riley Brogan Francis
Ashley Marie Frank
Camron Christopher Fricke
Alyssa Alexis Garcia-Fike
Olivia Kaye Garn
Alejandro Eliseo Garza
Justin Ramon Garza
Aaliyah Storm Georgeff
Elizabeth Marie Ginn
Makenzie Marie Givens
Malachi Garrison Givens
Cameron Paul Glass
Collin Patrick Glass
Aaron Lynne Gonzalez
Megan Kendall Good
Paul Jacob Gray
Kelly Renee Green
Charlyann Marie Greenlee
Jackson William Grefe
Romelle Lamarr Grier Jr.
Abbie Lea Griffin
Shaienne Trinity Grodi
James Onesimo Grondin
Ronald Antonio Grondin
Gabriella Olivia Gutierrez
Calvin Michael Guziolek
Julia Rose Habegger
Nicholas Edward Hale
Sienna Rae Hall
Hunter James Hamic
Jalayah Kaleese Hardiman
Evan James Hatfield
Anthony Thomas Haye
Joshua Alexander Haynes
Victoria A. Heck
Kaylie Marie Helman
Mikaila Joy Ayana Henderson
Trey Steven Higgins
Aniya Dennise Hill
Donavin Ray Hiner

Camden Andrew Hitts
Bryce Thomas Holman
Taneya Morae Holmes
Jake Thomas Holzemer
Rebecca Anne Hope
Benjamin Lee Horlings
Doni Donte Howard
Hunter James Huffman
Kaylie Marie Humbarger
Juliana Olai Hunt
Kathleen Rachel Inman
Tara Dublin Ireland
Katelynn Mary Jablonski
Nathan Donald Jackson
Jacob Levi Jacobiak
Gavin Ahren Jacobs
Jacob Hunter Jahns
Xavier Anthony Jakey
Ahmad Ali Jamil Escalona
Jaron Jason Janatowski
Justin James Johnson
Maji Lee Johnson
Tatum Marcus Johnson
Brandon David Jones
Malachi Alexander Jones
Joshua Trent Jurrus
Isabelle Grace Kanderski
Madison Rebecca Kassem
Riley Kenneth Keller
Miranda Rose Kelly
Breasha Jean Kibler
Quentin Lamar King Jr.
Brooke Marie Knicely
Owen Martellas Lee Kotlarczyk
David Paul Krueger
Ty Matthew Krygielski
Paul Benjami Kurtz
John Franklin Kutzly Jr.
Lennon Markus LaCourse
Alec Zachary Lambert
Jason Eric Larimer II
Kennedy Rae Lawson
Regan Lynne Lipinski
Brandon Alan Logan
Cain Daniel Lohmeyer
Robert Adriaan Louw
Dylan Jordan Lucero
Cinthya Luna

Camryn Paige Lutz
Emily Tran Ly
Autumn Kristine Lynch
Ashley Grace Maggard
Zachary Robert Magner
Evan Michael Mahabir
Alexandria Michele Makras
Aidan Charles Marckel
Kailie Marie Markowski
Ryan Lewis Marsh
Matthew Gregory Marten
Jadah Mckenzie Angela Martinez
Jazman Amber Martinez
Joselyn Eusebia Martinez
Jennelle Sue Mathile
Alaysia Monet Mathis
Tyson Mekei Mays
Molly Renee McCall
Hayden Blake McClellan
Chloe Maria McCoy
Kyle Andrew McGee
Kendra Leigh McKitrick
Kristian Kyle Mendoza
Keshawn Jalen Merrell
Katelyn Elizabeth Metzger
Trenton David Michalski
Marissa Latrice Miller
Sidney Christine Mills
Adie Jade Mingione-Logsdon
Clarence Edward Minniefield III
Danshi Rosemary Mitchell
Dylan James Mitchell
Tristen James Montri
Gabrielle Suzanne Mooney
Jesse Candelario Morales
Spencer Andrew Morgan
Travis Scott Morgan
Madyson Jade Morgan Slowinski
Elijah Maurice Mosby
Jillian Layne Munding
Johnnothen Earl Munding
Alyssa Morgan Mundwiler
Madison Elisabeth Munoz
Ronan N. Murphy
Tristin Cade Musanto
Jasmine Nichole Musser
Chad James Mutchler
Hannah Marie Nagle

Khalil Mohamad Nasser
Carlos Ernesto Negrin III
Jade Elizabeth Nelson
Madison Danielle Neri
Ashton Yen Nguyen
Taylor Alyssa Nichols
Kailey Shea Nieman
Dylan Jason Nonnenmacher
Tyler Bradley Notzka
Olivia Grace Nowak
Tylar Jeffery Nye
Dantae Jevon O'Neil
Cameron Vincent Oberle
Kadin Christian Osswald
Jerick David Palm
Christopher Newton Paris
Cade Steele Parker
Tate Dean Parker
Morgan Elaine Parnell
Megan Rose Pedelose
Daelyn Marie Perez
Sierra Marie Perkins
Jade Elise Pfaff
Sean Scott Pfaffenberger
Jalyn Renee Phenix
Alexander Michael Pickard
Ptreece Elyse Pickett
Celeste Janeen Pitzen
Austyn Dominic James Polker
Madison Catherine Pollauf
Madison Kathleen Porter
Morgan Gale Porter
Toni Marie Pratt
Jada Ann Marie Prince
Jared Mikeal Wayne Prince
Nickolas Steven Putman
Jayla Mikayla Qualls
Delano Lloyd Quinn
Caden Riley Ramirez
Joseph Davis Ray
Madison Riley Ray
Robert Duane Ray Jr.
Toni Jean Rede
Olivia Noelle Redlin
Sophia Jenni Redmond
Richard David Reed III
Alonzo Miguel Ribas
Abigail Jane Ridener

Cloe Cousino Ries
Devan Kessler Ries
Christian Charles Rivera
Nicole Renee Robert
Alyssa Krystine Robinson
Anthony Lamar Robinson
Dillon Mateo Rodriguez
Mariah Jade Rodriguez
Joseph Daniel Rohlman
Paige Ashley Rohloff
Natasha Florence Rollman
Tabitha Ann Rollman
Devin Allen Rooks
Savanna Kay Root
Adalyn Eileen Rose
Kayla Lanise Ruff
Davar Oniel Russell
Mason Blue Russell
Jennifer Sabir
Ian Kristopher Sackman
Jacek Doddroe Sadoski
Noah Michael Sancrant
Jacob Parrish Sanford
Brooke Kae Sarrica
KeAsja Jewel Scales
Brian Thomas Scharf
Samantha Mckenzie Schrock
Jordan Ashley Schultz
Ryan Omar Scott-Foltz
Christopher Steven Secord
Katie Sue Secord
Cynthia Anne Semler
Alexia Brianne Sharp
Jalen Alexander Sharp
Jade Elizabeth Shelley
Marisa Korin Shively
Thomas Milton Shockey
Austin Allan Shuherk
Alyssa Kaleene Shull
Carlitos Alfredo Sifuentes
Madisyn Angel Simon
Aleena Rose Renee Simpson
Joshua Aaron Singer
Emmaleigh Nicole Skiver
Isaiah Marquise Smale
Benjamin Kenobi Smith
Brenden Russell William Smith
Colin J.D. Smith

Rashia BreNay Smoot
Ty Jacob Sniegowski
Justin Nathanael Snow
Addison Leigh Snyder
Kailey Nicole Somers
Shelby Nicole Somers
Justin Michael Somogye
Kaitlynn Marie Sondys
Cosmo Timothy Squire
Morgan Renee St. Clair
Miles Allen Stager
Victoria Lynn Stanley
Sarah Lynn Steele
Paul Charles Sterling
Jordan Cottrell Steuer
Brian Anthony Stewart
Kaleb Donald Stewart
Maryjane Janella Stewart
Alexandria Renae Stewart-Munoz
Annesa Nicole Stoner
Tyler Reid Stoner
Leia Elizabeth Straughan
Dayson Scott Strong
Drake Richard Sturdevant
Aiden Thomas Summerford
Sharia Chanell Sutherland
Samuel Marek Szymanski
Trenton Michael Tackett
Matthew Christopher Tanner
Brenna Renee Taylor
Jalen Emil Taylor
Jordyn Lynn Taylor
Lawrence Carson Taylor
DeShawn Kahlil Taylor-Jackson
Leonard Bernard Harrison Tellis Jr.
Victoria Yvette Thomas
Leslie Michelle Thomaswick
Mason Hunter Thompson
Sommer Skye Tidrick
Mackenzie Kay Tomaszewski
Tyrese Thomas Walt Tomaszewski
Angelo C. Torres
Marisa Andrea Torres

Andrew Michael Toth
Christopher James Trevino
Kaitlyn Anne Trost
Allison Rae Tschan
Jenna Suzanne Tschan
YuNya Aymani TaShara Turnbow
Breanna Lee Turner
Cameron Jacob Tyler
Halley Edna Mae Vance
Allison Noel Vanco
Michael Ray Varanese
Dylan Lewis Vardaman
Nevaeh Grace Varnell
Devon Luis Vega
Mackenzie Elizabeth Wade
Carly Arlene Wagner
Adriann Allyssa Waisanen
Zachary Stephen Walling
Devin Lucas Walworth
Jacob Ancelmo Warren
Milayah Lashae Warren
Madison Jo Weatherford
Cody Nicholas Weber
Cedric Lamar Wells Jr.
Hannah Renee Wilkinson
Craig Stephen Willhauck
Logan Patrick Wilson
Turner Douglas Wilson
Kamari Shontreyona Wingate
John David Winlock III
Serenity Marie Wittman
Veronica May Wodarski
Jasmine Marie Woolery
Christopher Anthony Wray
Nitja Janee Wren
Emmanuel Andre Wright
Taylor Michele Wurster
Savannah May Yeary
Dylan A. Yost
Jayda Olivia Young
Noah Jordon Young
Tre Nicholas Young
Michelle Zheng

Moved by: _____

Seconded by: _____

Mrs. Garcia _____ Mr. Murphy _____ Mr. Bannister _____ Mr. Hughes _____ Mrs. Mayfield _____

3. Purchases over \$25,000

Washington Local Schools Policy 6320—Purchases Limitations

All purchases (purchase order/contract) except utilities and emergency purchases, that are within the amount contained in the appropriation and were originally contemplated in the budgeting process may be made upon authorization of the Treasurer unless the contemplated purchase is for more than \$25,000, in which case prior approval is required from the Board of Education.

The Treasurer is authorized to adjust appropriations within a fund in order to make necessary purchases and shall report such modifications at the following regular Board meeting.

The Treasurer is authorized to make emergency purchases, without prior adjustment, or Board approval of those goods and/or services needed to keep the schools in operation. Emergency purchases that exceed \$25,000 will be submitted for approval at the next Board meeting.

Per Policy 6320, the Superintendent recommends that the Board of Education approve the following requests:

A. CDW-G

Request from Robert Gulick, Director of Technology
Purchase 75 Replacement Access Points. Access Points need to be replaced/updated as they age and as technology changes.
Purchase Total.....\$27,825.00

B. Apex Learning

Request from Dr. Bob Gulick, Director of Technology
Renew Year 2 of 3 Year Licensing for Online Learning System from school year 2019-2020 to school year 2021-2022.
Purchase Total.....\$37,637.50

C. Edulastic

Request from Dr. Bob Gulick, Director of Technology
Renew Edulastic Online Licensing for the 2020-2021 School Year.
Purchase Total\$26,980.00

D. IXL Learning

Request from Dr. Bob Gulick, Director of Technology
Renew the increased collection of iXL licenses for the 2020-2021 School Year.
Purchase Total\$29,350.00

E. Connection

Request from Dr. Bob Gulick, Director of Technology
Replacement of desktop Window computers, computer monitors, and digital projectors for the Summer 2020 Project Hardware.
Purchase Total\$79,281.65

REPLACEMENT

F. CDW-G

Request from Dr. Bob Gulick, Director of Technology
Replacement of 1,700 Chromebooks as part of the ongoing
obsolescence program.

Purchase Total\$422,450.00

G. Educational Service Center of Lake Erie West

Request from Neil Rochotte, Director of Student Services
Contracted Services - Educational Service Center of Lake Erie West
Program Cost Agreement and Purchased Services Cost Agreement.

2020-2021 School Year Contract Total.....\$2,238,401.90

2021-2022 School Year Contract Total.....\$2,183,761.00

Total.....\$4,422,162.90

Moved by: _____

Seconded by: _____

Mrs. Garcia ____ Mr. Murphy ____ Mr. Bannister ____ Mr. Hughes ____ Mrs. Mayfield ____

TO: Kadee Anstadt, Ed.D.

RE: Recommendation to the WLS Board to Purchase 75 Replacement Access Points

DATE: June 12, 2020

Executive Summary

The Washington Local Schools Wi-Fi network will be seven years old in July of 2020. The access points do need to be replaced/updated as they age and as the technology changes. We are working through the process of applying for eRate reimbursement. We are estimating that the rebate on this purchase should be around \$16,695. The final cost to WLS should be around \$11,130 for 75 enterprise Wi-Fi access points. Based on the price quotes received I would recommend that we purchase 75 access points from CDWG for \$27,825.00.

Details

The Washington Local Schools WiFi network is currently using 330 Access Points to provide coverage for all wireless devices. The AP models beginning with a Z are now seven years old. We have been steadily replacing APs and adding new ones to increase capacity over the last three years. With this purchase we will be able to replace 75 of the old units. The plan is to purchase another 70 in SY21-22 to complete the refresh. We will then continue to replace 70 units a year to help ensure that the access points will be able to handle the demands. These access points can also be moved anywhere in the district and can be moved from an old building into a new building.

Model	ZF7372	ZF7982	R510	R610	R610
Year	2014	2014	2018	2018	2019
Count	76	6	119	129	100

We submitted a request for quote through the eRate process so that we could recover as much of the hardware costs as possible. Four vendors responded to the eRate posting. A summary of those responses is included below:

Request for 75 Ruckus ZoneFlex R610 Dual Band Wireless Access Points

Vendor	Model	Total Price	Accepted	Notes
CDWG	R610	\$27,825.00	Yes	
TTX	R610	\$31,125.00	No	
Insight	R610	\$47,105.25	No	
Laytec	ARUBA AP-515 (US) UNIFIED AP	\$54,663.84	No	Not compatible with our Wi-Fi controller

After reviewing the quotes, I would recommend that we accept the quote from CDWG for \$27,825.00.

This purchase is part of the normal DIS Annual Budget for 2020-2021.

QUOTE CONFIRMATION



DEAR DR. BOB GULICK,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LFTG163	2/6/2020	ERATE FY20 FORM 470 200011227	1190865	\$27,825.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Ruckus ZoneFlex R610 - wireless access point Mfg. Part#: 901-R610-US00 UNSPSC: 43223108 Contract: MARKET	75	4398280	\$371.00	\$27,825.00

PURCHASER BILLING INFO	SUBTOTAL	AMOUNT
Billing Address: WASHINGTON LOCAL SCHOOLS ATTN ACCTS PAYABLE 3505 W LINCOLNSHIRE BLVD ****SHIP COMPLETE***** TOLEDO, OH 43606-1299 Phone: (419) 473-8251 Payment Terms: NET 30 Days-Govt/Ed	SUBTOTAL	\$27,825.00
	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$27,825.00
DELIVER TO Shipping Address: WASHINGTON LOCAL SCHOOLS 2774 LYCEUM PL ATTN: WAREHOUSE TOLEDO, OH 43613-2025 Phone: (419) 473-8480 Shipping Method: DROP SHIP-GROUND	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION		
	Maria Hochschild (877) 376-2522	mariah@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager
 © 2020 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

Washington Local Schools - Ruckus Wireless

TTX Inc

Ben Farina

Account Manager

Direct: 216.739.2820 | Fax: 216.739.4820

22550 ASCOA COURT | STRONGSVILLE | OHIO | 44149

bfarina@ttx-inc.com

<u>Quantity</u>	<u>P/N</u>	<u>Description</u>	<u>MSRP</u>	<u>Extended MSRP</u>	<u>Washington Local Schools Price</u>	<u>Washington Local Schools Extended Cost</u>	<u>Installation - Option</u>
75	901-R610-US00	ZONEFLEX R610 DUAL BAND 802.11AC WVE2 AP	\$895.00	\$67,125.00	\$415.00	\$31,125.00	\$2,593.75
TOTAL				\$67,125.00		\$31,125.00	\$2,593.75

Notes

Access point. Labor = 15 minutes to hang and document. 2 Hours Project Management

SOLD-TO PARTY 10566316

WASHINGTON LOCAL SCHOOLS
 3505 W LINCOLNSHIRE BLVD
 TOLEDO OH 43606-1233

SHIP-TO PARTY

WASHINGTON LOCAL SCHOOLS
 3505 W LINCOLNSHIRE BLVD
 TOLEDO OH 43606-1233

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

Quotation	
Quotation Number	: 221875772
Document Date	: 10-JAN-2020
PO Number	:
PO Release	:
Sales Rep	: Erin Schmitz
Email	: ESCHMITZ@INSIGHT.COM
Telephone	: 4803667194
Sales Rep 2	: Crystal McBride
Email	: CMCBRIDE@INSIGHT.COM
Telephone	: 5015054155

Material	Material Description	Quantity	Unit Price	Extended Price
901-R610-US00	Ruckus ZoneFlex R610 - wireless access point OPEN MARKET	75	628.07	47,105.25
L09-0001-SG00	Ruckus SmartZone 100 - Upgrade license - 1 access point OPEN MARKET	75	69.45	5,208.75
S01-0001-1LSG	Ruckus End User WatchDog Premium Support - Technical support - for Ruckus Virtual SmartCell Gateway - phone consulting - 1 year - 24 x7 Coverage Dates: 10-JAN-2020 - 10-JAN-2021 OPEN MARKET	75	18.16	1,362.00

Product Subtotal	53,676.00
Freight	95.02
TAX	0.00
Total	53,771.02

Lease & Financing options available from Insight Global Finance for your equipment & software acquisitions. Contact your Insight account executive for a quote.

PURCHASE ORDER REQUIREMENTS:

Quote Number:221875772

Purchase Order Number: _____

Authorized by/Title: _____ (please print)

Authorized Signature: _____ Date: _____

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,



E-Rate 470 Form Application - 200011227
Laketec Communications, Inc. SPIN - 143023462
Washington Local School District

<u>Part Number</u>	<u>Quantity</u>	<u>Part Number Description</u>	<u>Price Each</u>	<u>Extended Price</u>
		<u>Aruba Networks</u>		
Q9H63A	75	ARUBA AP-515 (US) UNIFIED AP	\$579.60	\$43,470.00
Q9G69A	7	AP-MNT-MP10-B AP mount bracket 10-pack B	\$103.32	\$723.24
R3J16A	5	AP-MNT-B AP mount bracket individual B	\$15.12	\$75.60
JZ017AAE	75	Aruba Central 5yr E-Rate Bndl E-STU	\$138.60	\$10,395.00
TOTAL		<u>All line items are E-Rate Eligible</u>		<u>\$54,663.84</u>

Laketec Communications

Uncompromising IT Support Tailored to Your Needs

Our core values combined with a best of breed technology portfolio, design capabilities and constant focus on providing unparalleled support, help us deliver the best possible experience to our customers.

Celebrating 30 years in business in 2019

Aruba Platinum Networking Partner

Ohio's #1 Partner for E-Rate Services Provided in 2017

Laketec Communications, Inc.

Voice | Network | Cloud

North Olmsted, OH 44070

TO: Kadee Anstadt, Ed.D.

RE: Recommendation to the Board to Renew Year 2 of 3 for the APEX Online Learning System

DATE: 06/12/2020

Summary

WLS has been using the Apex Learning System online instructional system since the 2016-2017 school year for Malcolm-Bain, High School Credit Recovery, High School Summer School, and additional High School Courses. The High School started with 250 seats for the initial contract and has been slowly adding seats to meet demand. This purchase is for the year 2 of 3 renewal for 300 high school seats and an additional 15 seats for students in grades 6 – 8 for enrichment.

Based upon the previously agreed upon contract and the continued success with the program, I recommend that we make the Year 2 of 3 payment to Apex for \$37,637.50.

Agreement Highlights

Product	Quantity	SY2019-2020	SY2020-2021	SY2021-2022	TOTAL
Grades 9 -12 Unlimited Seat License	300	\$33,750.00	\$33,750.00	\$33,750.00	\$101,250.00
Grades 6-8 Unlimited Seat Licenses	15	\$1,687.50	\$1,687.50	\$1,687.50	\$5,062.50
Onsite professional Development	6 Hours per year	\$2,200.00	\$2,200.00	\$2,200.00	\$6,600.00
		\$37,637.50	\$37,637.50	\$37,637.50	\$112,912.50

**AMENDMENT TWO
TO THE CLIENT AGREEMENT FOR DIGITAL CURRICULUM SOLUTIONS BETWEEN
APEX LEARNING INC. AND WASHINGTON LOCAL SCHOOL DISTRICT**

This amendment effective on August 1, 2019 (“**Amendment Two**”) shall serve to amend the Client Agreement for Apex Learning Digital Curriculum Solutions with the Effective Date of April 25, 2016 (the “**Agreement**”), as previously amended, between Apex Learning Inc., a Washington corporation, with its principal place of business at 1215 Fourth Avenue, Suite 1500, Seattle, WA 98161 (“**Apex Learning**”) and Washington Local School District, with its principal place of business at 3505 West Lincolnshire Boulevard, Toledo, OH 43606 (“**Client**”).

Capitalized terms used but not defined herein shall have the meanings set forth in the Agreement. The terms and conditions of the Agreement remain in full force and effect. In consideration of the covenants and conditions set forth in this Amendment Two and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree to further amend the Agreement as follows:

- A. Term Extension:** The Agreement Term is extended through July 31, 2022.
- B. Notices:** The name of Client’s contact in the table in Section 10.3 is changed to Bob Gulick.
- C. Access to Apex Curriculum:** Apex Learning will provide Client with the following during the period August 1, 2019 through July 31, 2022:

- *Courses:* 300 Courses Unlimited Enrollment Subscriptions for grades 9 – 12 and 15 Unlimited Enrollment Subscriptions for grades 6 – 8, for a total of 315 Unlimited Enrollment Subscriptions. Courses subscriptions do not include access to Technology Courses.

Price: \$106,312.50

Client may purchase additional subscriptions for access during each of the 12-month periods between August 1, 2019 through July 31, 2022 at \$125.00 per subscription per period.

- D. Professional Services:** Apex Learning will deliver one (1) 6-hour onsite session during each of the 12-month periods (i) August 1, 2019 through July 31, 2020, (ii) August 1, 2020 through July 31, 2021, and (iii) August 1, 2021 through July 31, 2022, for a total of three (3) sessions.

Price: \$6,600.00

- E. Invoice Schedule:** Apex Learning will invoice Client in the amount of \$37,637.50 on August 1, 2019, July 31, 2020, and July 30, 2021, for a total amount of \$112,912.50.

Agreed.

Apex Learning Inc.

Washington Local School District

By: _____

By: _____

Print Name: Cheryl Vedoe

Print Name: _____

Title: CEO

Title: _____

Date: _____

Date: _____

TO: Kadee Anstadt, Ed.D.

RE: Recommendation to the WLS Board to Renew Edulastic Licensing

DATE: 06/12/2020

Executive Summary

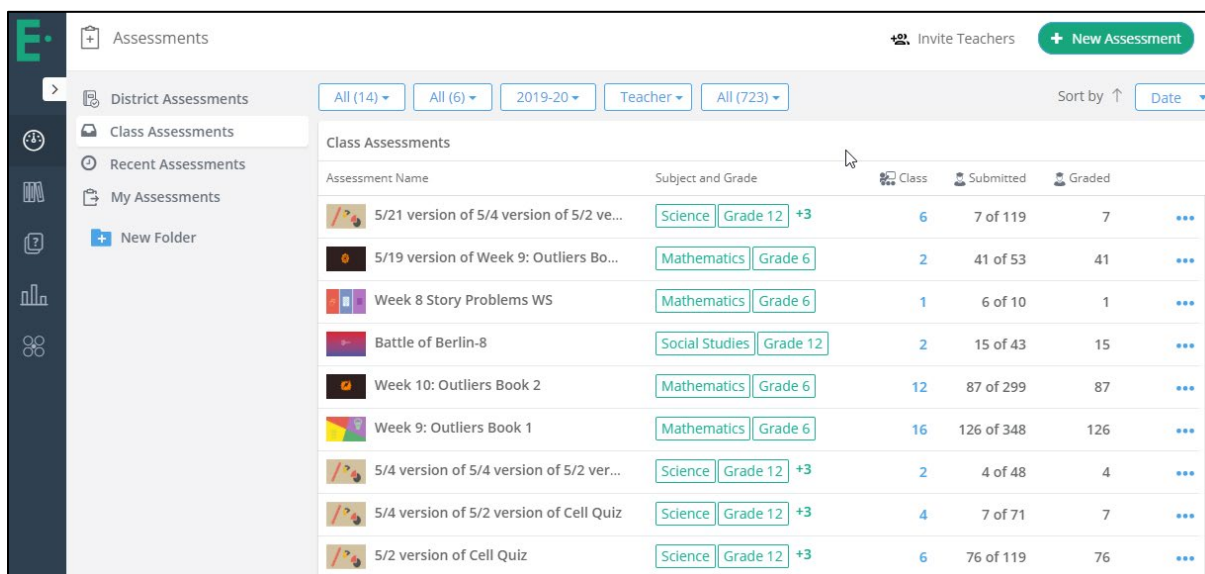
The variety of online student assessment tools for teachers to use to create assessments is a constantly changing collection of options. Simple bubble sheet scanning and online survey style quiz systems have quickly expanded into fully integrated systems for helping teachers create assessments that can be deployed using multiple formats (Chromebooks, cell phones, bubble sheets, desktop computers) and take advantage of modern tools and platforms such as Google Classroom.

During the 2018-2019 school year a group of teachers began exploring options to replace the district's aging online assessment tools and bubble sheet reading systems. Based upon the feedback and recommendations of these teachers we would recommend that the Washington Local School District renew the one-year district-wide license for the Edulastic platform for \$26,980.00 to cover the 2020-2021 School year.

This renewal includes licensing for all students, analytics and reporting, integration with our G Suite Google Classroom, and technical support. Please note that students and teachers can access this resource from any device with Internet Access using their WLS G Suite Account.

This is a single source provider for this licensing.

This purchase is part of the normal 2020-2021 Technology Budget.



Assessment Name	Subject and Grade	Class	Submitted	Graded
5/21 version of 5/4 version of 5/2 ve...	Science Grade 12 +3	6	7 of 119	7
5/19 version of Week 9: Outliers Bo...	Mathematics Grade 6	2	41 of 53	41
Week 8 Story Problems WS	Mathematics Grade 6	1	6 of 10	1
Battle of Berlin-8	Social Studies Grade 12	2	15 of 43	15
Week 10: Outliers Book 2	Mathematics Grade 6	12	87 of 299	87
Week 9: Outliers Book 1	Mathematics Grade 6	16	126 of 348	126
5/4 version of 5/4 version of 5/2 ver...	Science Grade 12 +3	2	4 of 48	4
5/4 version of 5/2 version of Cell Quiz	Science Grade 12 +3	4	7 of 71	7
5/2 version of Cell Quiz	Science Grade 12 +3	6	76 of 119	76

Edulastic

A Snapwiz, Inc. platform
39300 Civic Center Drive #310, Fremont, CA 94538

April 17, 2020

Robert Gulick, EdD
Director of Technology - DIS
Washington Local Schools
3505 W. Lincolnshire BLVD
Toledo, Ohio 43606

Dear Dr. Gulick,

Thank you for requesting an Edulastic quote. This quote details costs for access to Edulastic Enterprise for a subscription from July 2, 2020 until July 1st, 2021.

Services	Estimated cost
Access to the Edulastic platform for 7,100 student accounts (\$4 per student)	\$28,400
Price reduction for a subscription covering 7,100 student accounts	-\$1,420
Analytics and reporting at district, school, grade, class, and student level	- included -
Technical support via email and telephone during school hours	- included -
Premium features (such as rubric based scoring, text-to-speech, calculator)	- included -
Optional Services	
Access to Key Data's Inspect Common Core Item Bank (\$2.25 per student)	- optional -
Total	\$26,980

Thank you for your consideration!

Sincerely,



Roy Karlo Nuyda

Edulastic Partnerships

Snapwiz, Inc.

TO: Kadee Anstadt, Ed.D.

RE: Recommendation to the WLS Board to Renew iXL Licensing (Math and ELA Online Tools)

DATE: 06/12/2020

Executive Summary

The Washington Local School District has been utilizing the iXL service as an online resource for ELA. The service includes resources for lessons, supplemental materials, student practice, student assessment, and learning analysis. Over the 2019-2020 school year additional short-term licenses were added to expand to both ELA and Math and to increase the number of students who can use the system.

The new collection of licenses is listed below:

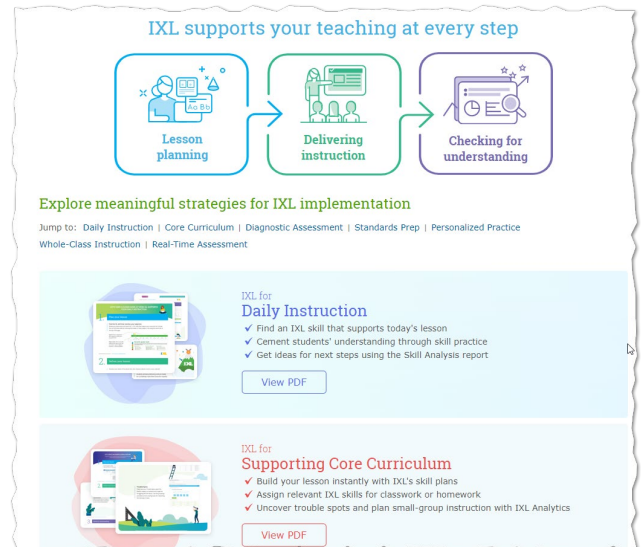
IXL site license for 4,150 students for the 2020-2021 school year, including:

Description	QTY	Price
Math and ELA in grades 5-6	200 students	\$2,200.00
ELA in grades PK-12	3,900 students	\$23,400.00
Grades K-5: Subjects: Math and ELA	50 students at Hiawatha	\$550.00
IXL Train the Trainer (6-hour on-site session)		\$3,200.00
	TOTAL	\$29,350.00

Based upon the feedback from staff and the level of utilization we would recommend that the Washington Local School District renew the increased collection of iXL licenses \$29,350.00 for the 2020-2021 School year.

This is a single source provider for this licensing.

This purchase is part of the normal 2020-2021 Technology Budget.



IXL supports your teaching at every step

Lesson planning → Delivering instruction → Checking for understanding

Explore meaningful strategies for IXL implementation

Jump to: Daily Instruction | Core Curriculum | Diagnostic Assessment | Standards Prep | Personalized Practice
Whole-Class Instruction | Real-Time Assessment

IXL for Daily Instruction

- ✓ Find an IXL skill that supports today's lesson
- ✓ Cement students' understanding through skill practice
- ✓ Get ideas for next steps using the Skill Analysis report

[View PDF](#)

IXL for Supporting Core Curriculum

- ✓ Build your lesson instantly with IXL's skill plans
- ✓ Assign relevant IXL skills for classwork or homework
- ✓ Uncover trouble spots and plan small-group instruction with IXL Analytics

[View PDF](#)



RENEWAL QUOTE

IXL Learning
 777 Mariners Island Blvd., Suite 600
 San Mateo, CA 94404

QUOTE # 1580466-0120
 DATE: JANUARY 16, 2020

TO:
 Rachael Novak
 Washington Local Schools
 6505 W. Lincolnshire Blvd
 Toledo, OH 43606

COMMENTS OR SPECIAL INSTRUCTIONS

SALESPERSON	ACCOUNT #	RENEWAL PERIOD	QUOTE VALID UNTIL
Chrissy Earnhardt	A16-1580466	August 23, 2020 – August 23, 2021	August 23, 2020

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
1	IXL site license for 4,150 students, including: Math and ELA in grades 5-6: 200 students Subjects: Math and ELA	\$2,200.00	\$2,200.00
1	ELA in grades PK-12: 3,900 students Subject: ELA	\$23,400.00	\$23,400.00
1	Grades K-5: 50 students at Hiawatha Subjects: Math and ELA	\$550.00	\$550.00
1	IXL Train the Trainer (6-hour on-site session) <i>Unlimited instructor accounts included</i>	\$3,200.00	\$3,200.00
SUBTOTAL			\$29,350.00
SALES TAX			--
SHIPPING & HANDLING			--
TOTAL DUE			\$29,350.00

Ordering instructions

We accept payment by purchase order, check, or credit card. School POs should be faxed to 650-372-4301 or e-mailed to orders@ixl.com. Please be sure to list the quote number on your payment or purchase order. For international accounts, we can accept wire transfers for an additional fee.

TO: Kadee Anstadt, Ed.D.

RE: Recommendation to the Board for Summer 2020 Project Hardware

DATE: 06/15/2020

Executive Summary

This purchase is for replacement desktop Windows computers, computer monitors, and digital projectors.

The district continues to need to maintain Windows desktop computers for offices and teacher computers connected to SmartBoards in the classroom. We have been able to standardize on a seven-year life-span for most standard desktop computers. This order will replace 100 standard desktop units.

Computer monitors do have a longer life-span than the desktop computers. However, they do still have problems over time and there has been a steady migration away from the classic VGA ports being available on the desktop computers. These replacement monitors come with DisplayPort, HDMI, and the classic VGA ports all built into the monitor itself. This helps make the monitors a universal fit with our current desktop collection without needing to purchase adapter devices. This order will replace 100 desktop monitors.

Digital projectors also require replacement. After 8+ years even with bulb-less projectors (they use laser emitters) the lenses tend to discolor and the image begins to dim. These newer projectors will provide a brighter solution while the optical zoom will help reduce the need to move the ceiling mounted poles. This order will replace 15 digital projectors.

The following Request for Quote was sent to seven vendors.

- (100) Lenovo ThinkCentre M720e - SFF - Core i5
- (100) ASUS VE248Q 24" LED / HDMI, DisplayPort, VGA
- (15) NEC ME372W - LCD projector

The quotes from the five responding vendors are summarized below.

VAR	CDW	Connection	DHE	Insight	MTBT	SHI
TOTAL	\$ 86,841.55 (List Price)	\$ 79,281.65	\$80,588.80	Incomplete Quote \$77,900	\$85,114.45	\$ 80,365.20

We recommend that the Board accept the quote from Connection for \$ 79,281.65

This order is part of the normal 2020-2021 DIS Budget.

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Barbara Ferrigno
Phone: (800) 800-0019 ext. 75077
Fax: 603-683-0156
Email: barbara.ferrigno@connection.com

25027555.03

PLEASE REFER TO THE ABOVE
QUOTE # WHEN ORDERING

Date: 6/15/2020
Valid Through: 6/23/2020
Account #: 575767

Account Manager:
Phone:
Fax:
Email:

Customer Contact: Bob Gulick
Email: bgulick@wls4kids.org

Phone: (419) 473-8321
Fax: (419) 473-8247

QUOTE PROVIDED TO:	SHIP TO:
AB#: 575767 WASHINGTON LOCAL SCHOOLS ACCOUNTS PAYABLE 3505 W LINCOLNSHIRE BLVD TOLEDO, OH 43606 (419) 473-8480	AB#: 5048625 WASHINGTON LOCAL SCHOOLS WLS-WAREHOUSE 2774 LYCEUM PLACE TOLEDO, OH 43613 (419) 473-8480

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Heavy Weight Ground	13,775.00 lbs	NET 30	

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com, or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	100	37570349	11BD003HUS	TopSeller ThinkCentre M720e SFF Core i5-9400 2.9GHz / 8GB / 256GB SSD OPAL / UHD630 / DVD+RW / GbE / W10P64 Lenovo Commercial Systems	Lenovo Commercial Systems	\$ 576.53	\$ 57,653.00
2	15	36561432	NP-ME372W	NP-ME372W WXGA LCD Projector, 3700 Lumens, White NEC Solutions	NEC Solutions	\$ 599.91	\$ 8,998.65
3	100	33398959	UM.FV6AA.011	24" V246HL bip Full HD LED-LCD Monitor, Black Acer Monitors	Acer Monitors	\$ 126.30	\$ 12,630.00
Subtotal						\$	79,281.65
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	79,281.65



Pricing Proposal
 Quotation #: 19009362
 Created On: 6/12/2020
 Valid Until: 6/30/2020

Washington Local Schools

Inside Account Executive

Bob Gulick
 3505
 West Lincolnshire Boulevard
 Toledo, OH 43606-8241
 United States
 Phone:
 Fax:
 Email: bgulick@wls4kids.org

John Mercurio
 290 Davidson Ave
 Somerset, NJ 08873
 Phone: 800-477-6479
 Fax: 800-477-6479
 Email: john_mercurio@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Lenovo ThinkCentre M720e 11BD - SFF - Core i5 9400 / 2.9 GHz - RAM 8 GB - SSD 256 GB - TCG Opal Encryption, NVMe - DVD-Writer - UHD Graphics 630 - GigE - Win 10 Pro 64-bit - monitor: none - keyboard: US - TopSeller Lenovo - Part#: 11BD003HUS	100	\$592.75	\$59,275.00
2 NEC ME372W - LCD projector - 3700 lumens - WXGA (1280 x 800) - 16:10 - LAN - with 3 years InstaCare Service NEC - Part#: NP-ME372W	15	\$599.88	\$8,998.20
3 ASUS VE248Q - LED monitor - 24" - 1920 x 1080 Full HD (1080p) - 250 cd/m - 1000:1 - 2 ms - HDMI, VGA, DisplayPort - speakers - black ASUS - Part#: VE248Q	100	\$120.92	\$12,092.00
		Total	\$80,365.20

Additional Comments

Please Note: Lenovo has a zero returns policy on any custom build machines. Lenovo also does not allow returns on open box/phased out products.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions, unless a separate resale agreement exists between SHI and the Customer.



Quote

Quote Date:
Quote #:

6/12/2020
36643

Bill To: Washington Local Schools Accounts Payable 3505 West Lincolnshire Blvd Toledo, Ohio 43606-1299	Ship To: Washington Local Schools WLS - Warehouse DIS-BGULICK 2274 Lyceum Place Toledo, Ohio 43613
---	--

Phone: 419-473-8480	E-mail: bgulick@wls4kids.org
----------------------------	-------------------------------------

Quote Expires:	P.O. NO.	Rep	Terms
5/06/2020	Required	MCD	Net 30

Item	Description	Qty.	Price	Total
11BD003HUS	LENOVO : ThinkCentre M720e, Intel Core i5-9400 (2.90GHz, 9MB), Windows 10 Pro 64, 8.0GB, 1x256GB SSD M.2 PCIe NVMe, DVD RAMBO, 1 Year On-site	100	591.90	59,190.00T
NP-ME372W	3700 Lumen ME372W WXGA LCD 1.7x Portable Projector	15	614.92	9,223.80T
VE248Q	ASUS VE248Q 24 Wide LED, 16:9, 1920x1080, 50000000:1 (ASCR), 250 cd/m2, 0.277mm Pixel Pitch, 16.7M Color, HDMI, DP, D-SUB, 3.5mm mini jack, Tilt, VESA mount, 1W x 2 Stereo RMS speaker	100	121.75	12,175.00T

Pricing is firm for 30 Days after receipt of quotation

After 30 Days, pricing is subject to change without notice. Please contact your account manager for more information. 888.290.6050 or Sales@dhecs.com

Subtotal	\$80,588.80
Sales Tax (0.0%)	\$0.00
Total	\$80,588.80

Signature: _____ Date: _____

DHE Computer Systems - 7076 S Alton Way, Building C, Centennial CO 80112



Electronic Systems, Inc.

369 Edwin Dr.,
Virginia Beach, VA 23462

Quote#: SFF-2559-2
Date: 06/11/2020
Expiration Date: 07/11/2020

Sales Associates

Account Manager: Pat Lonning
Email: pat.lonning@xerox.com
Phone: 757-217-1264
Preparer: Sarah Friend
Email: sarah.friend@xerox.com

Bill To: Robert Gulick Washington Local Schools 3505 W. Lincolnshire Blvd. Toledo, OH 43606 Phone: (419)473-8321	Ship To: Robert Gulick Washington Local Schools 3505 W. Lincolnshire Blvd. Toledo, OH 43606 Phone: (419)473-8321
--	--

Customer PO:	Payment Method: Company PO	Net Terms: 0	Ship Via: Ground
Shipping Instructions:		Carrier Account #:	

Line	Description	Part Number	Unit Price	Qty	Ext. Price
1	Lenovo ThinkCentre M720e 11BD003HUS Desktop Computer - Core i5 i5-9400 - 8 GB RAM - 256 GB SSD - Small Form Factor - Black - Windows 10 Pro 64-bit - DVD-Writer - English (US) Keyboard *ETA IS 3-4 WEEKS* LENOVO GROUP LIMITED	11BD003HUS	\$ 640.93	100	\$ 64,093.00
2	NEC Display NP-ME372W LCD Projector - 720p - HDTV - 16:10 - Ceiling, Rear, Front - AC - 225 W - 10000 Hour Normal Mode - 15000 Hour Economy Mode - 1280 x 800 - WXGA - 16,000:1 - 3700 lm - HDMI - USB - 288 W - White Color - 3 Year Warranty *ETA IS 2-3 WEEKS* NEC DISPLAY SOLUTIONS	NP-ME372W	\$ 606.03	15	\$ 9,090.45
3	Asus VE248Q 24" LED LCD Monitor - 16:9 - 2 ms - Adjustable Display Angle - 1920 x 1080 - 16.7 Million Colors - 250 Nit - 50,000,000:1 - Full HD - Speakers - HDMI - VGA - DisplayPort - 35 W - Black - ENERGY STAR, RoHS, WEEE - RoHS, WEEE, ENERGY STAR Compliance-ENERGY STAR; RoHS; WEEE *ETA IS 4-6 WEEKS* ASUS COMPUTER INTERNATIONAL	VE248Q	\$ 119.31	100	\$ 11,931.00
3 item(s)			Sub-Total		\$ 85,114.45
			Tax @ 0%		\$ 0.00
			Freight		as applicable
			Total		\$ 85,114.45

Notes

Terms and Conditions

The following terms and conditions ("Agreement") apply to any purchases or leases of Products (as defined below) ordered from this website ("Site"). The term "Company" refers to ["**Electronic Systems, Inc.**"]. The term "you" refers to the customer, purchaser or buyer.

- PRODUCTS.** As used in these terms and conditions, the term "Products" collectively refers to equipment, parts, Services (as defined below), software and supplies ordered or selected from this Site.
- PRICING; QUOTES; ORDERS; AND TAXES.** Prices are in U.S. Dollars and are exclusive of taxes, shipping, and insurance. Unless otherwise indicated, Company's quotations are valid for thirty (30) days from the date of issuance. Orders are initiated by you issuing a purchase order or placing an order by electronic means acceptable to Company. Orders made directly on the Site or your purchase orders must identify the Products, unit quantities, SKUs or part numbers, descriptions, applicable prices and requested delivery dates. All orders are subject to acceptance by Company. Your receipt of an order confirmation does not constitute acceptance or confirmation of price or availability of the Products ordered. You will be notified prior to shipment in the event there is a change in price, availability, taxes and shipping charges of any Product you ordered. Orders may not be cancelled or rescheduled without Company's consent, which consent may be given by Company in its sole discretion. You are responsible for state and local sales, use, excise, privilege and other taxes associated with the order.
- SHIPPING AND DELIVERY; TITLE; AND RISK OF LOSS.** Shipping and handling charges are in addition to the Product prices, unless otherwise stated at the time of sale. Company will ship based on availability and shipping capability. Company may make partial shipments. Title and risk of loss to all purchased Products shall pass to you upon shipment, unless otherwise noted on the Company's invoice. Title and risk of loss for leased Products shall remain with the lessor. You expressly agree and hereby grant a security interest in and to all equipment including the proceeds thereof covered by this Agreement until full payment of the purchase price of such equipment has been received by Company, and you authorize Company to file a financing statement as a secured party under the Uniform Commercial Code.
- INVOICES AND PAYMENT.** You agree to pay Company all amounts due in accordance with the payment terms set forth on the face of this Agreement or in accordance with the applicable lease agreement, and all other sums when due and payable. Terms of payment are within Company's sole discretion, and unless

CHECKOUT: QUOTE REVIEW



Set as Default Checkout Check this box to default these Shipping Address, Shipping Carrier, Billing Address as default for your orders

✓ SHIPPING ADDRESS

Washington Local Schools
Name/Attention: Bob Gulick
2774 Lyceum Pl
Attn: Warehouse
Toledo, OH 43613-2025

✓ SHIPPING METHOD

UPS Freight LTL, Dock to Dock
3-5 business days \$1,520.40
Note:

✓ BILLING ADDRESS

Washington Local Schools
3505 W Lincolnshire Blvd
****ship Complete*****
Toledo, OH 43606-1299

Order Summary

Subtotal \$85,321.15
Shipping \$1,520.40

Order Total \$86,841.55

Attach PDF copy to confirmation
Grand Total reflects your organization's tax-exempt status based upon the shipping address.

4 QUOTE REFERENCE

Quote Description




Summer Desktops

Cost Center Code (optional)

+ **Add Customer Notes** (optional)

Comments will be read by your account manager and will appear on invoice(s) for your reference. CDW is not responsible for comments entered in this field.

Order Details

Item	Quantity	Unit Price	Extended Price
 LVO M720E I5-9400 256/8 W10P MFG #:11BD003HUS CDW Part:5929059 UNSPSC:43211508	100	\$620.72	\$62,072.00
 NEC ME372W WXGA PORTABLE PROJ 3700L MFG #:NP-ME372W CDW Part:5407916 UNSPSC:45111614	15	\$692.01	\$10,380.15
 ASUS VE248Q 24" LED MFG #:VE248Q CDW Part:2474827 UNSPSC:43211902	100	\$128.69	\$12,869.00

Order Total **\$86,841.55**

Attach PDF copy to confirmation



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SOLD-TO PARTY 10566316

WASHINGTON LOCAL SCHOOLS
 3505 W LINCOLNSHIRE BLVD
 TOLEDO OH 43606-1233

SHIP-TO PARTY

WASHINGTON LOCAL SCHOOLS
 3505 W LINCOLNSHIRE BLVD
 TOLEDO OH 43606-1233

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

Quotation	
Quotation Number	: 222394838
Document Date	: 09-JUN-2020
PO Number	:
PO Release	:
Sales Rep	: Tonya Hollis
Email	: TONYA.HOLLIS@INSIGHT.COM
Telephone	: 9374159422

Material	Material Description	Quantity	Unit Price	Extended Price
11BD003HUS	Lenovo ThinkCentre M720e - SFF - Core i5 9400 2.9 GHz - 8 GB - 256 GB - US Mfr List: 669.00/EA OPEN MARKET	100	647.50	64,750.00
			Product Subtotal	64,750.00
			TAX	0.00
			Total	64,750.00

Lease & Financing options available from Insight Global Finance for your equipment & software acquisitions. Contact your Insight account executive for a quote.

PURCHASE ORDER REQUIREMENTS:

Quote Number:222394838

Purchase Order Number: _____

Authorized by/Title: _____ (please print)

Authorized Signature: _____ Date: _____

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Tonya Hollis
 9374159422
TONYA.HOLLIS@INSIGHT.COM

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have

SOLD-TO PARTY 10566316

WASHINGTON LOCAL SCHOOLS
 3505 W LINCOLNSHIRE BLVD
 TOLEDO OH 43606-1233

SHIP-TO PARTY

WASHINGTON LOCAL SCHOOLS
 3505 W LINCOLNSHIRE BLVD
 TOLEDO OH 43606-1233

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

Quotation	
Quotation Number	: 222394821
Document Date	: 09-JUN-2020
PO Number	:
PO Release	:
Sales Rep	: Tonya Hollis
Email	: TONYA.HOLLIS@INSIGHT.COM
Telephone	: 9374159422

Material	Material Description	Quantity	Unit Price	Extended Price
VE248Q	ASUS VE248Q - LED monitor - Full HD (1080p) - 24" Mfr List: 139.00/EA OPEN MARKET	100	121.50	12,150.00
Product Subtotal				12,150.00
TAX				0.00
Total				12,150.00

Lease & Financing options available from Insight Global Finance for your equipment & software acquisitions. Contact your Insight account executive for a quote.

PURCHASE ORDER REQUIREMENTS:

Quote Number:222394821

Purchase Order Number: _____

Authorized by/Title: _____ (please print)

Authorized Signature: _____ Date: _____

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Tonya Hollis
 9374159422
TONYA.HOLLIS@INSIGHT.COM

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The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have

TO: Kadee Anstadt, Ed.D.

RE: Recommendation to the Board for Summer Chromebook Project

DATE: 06/15/2020

Executive Summary

This recommendation covers two projects:

The district needs 1,700 replacement Chromebooks as part of the ongoing obsolescence program. Google previously made a commitment for a model to be supported for five years from the model inception. Note this is not from purchase date which is why we purchase a different model every year. Recently Google has indicated that they will expand support to six years however we have doubts about student Chromebook physically lasting that long.

The following Request for Quote was sent to seven vendors.

- (1,700) Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 32 GB eMMC
- (1,700) Google Chrome Management Console License - Education

The quotes from the 2 responding vendors (plus two list price) are summarized below.

VAR	CDW	Connection	DHE	SHI
TOTAL	\$ 422,450.00	\$ 527,340.51 List Price	\$ 447,508.00	\$ 506,600.00 List Price

We recommend that the Board accept the quote from CDW for \$ 422,450.00

QUOTE CONFIRMATION



DEAR DR. BOB GULICK,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LLSC834	6/9/2020	RFQ - SUMMER CHROMEBOOK ORDER	1190865	\$422,450.00

QUOTE DETAILS					
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE	
Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 32 GB eMMC Mfg. Part#: TC6KM UNSPSC: 43211503 Contract: MARKET	1700	5512257	\$225.00	\$382,500.00	
Google Chrome Management Console License - Education Mfg. Part#: CROSSWDISEDU UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: MARKET	1700	3577022	\$23.50	\$39,950.00	

PURCHASER BILLING INFO		SUBTOTAL	\$422,450.00
Billing Address: WASHINGTON LOCAL SCHOOLS ATTN ACCTS PAYABLE 3505 W LINCOLNSHIRE BLVD *****SHIP COMPLETE***** TOLEDO, OH 43606-1299 Phone: (419) 473-8251 Payment Terms: NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$422,450.00
		DELIVER TO Shipping Address: WASHINGTON LOCAL SCHOOLS BOB GULICK 2774 LYCEUM PL ATTN: WAREHOUSE TOLEDO, OH 43613-2025 Phone: (419) 473-8480 Shipping Method: UPS Freight LTL, Dock to Dock	

Need Assistance? CDW•G SALES CONTACT INFORMATION			
	Maria Janina Hochschild	(877) 376-2522	mariah@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager
 © 2020 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Quote

Quote Date:

6/12/2020

Quote #:

36660

<p>Bill To: Washington Local Schools Accounts Payable 3505 West Lincolnshire Blvd Toledo, Ohio 43606-1299</p>	<p>Ship To: Washington Local Schools WLS - Warehouse DIS-BGULICK 2274 Lyceum Place Toledo, Ohio 43613</p>
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Phone: 419-473-8480	E-mail: bgulick@wls4kids.org
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Quote Expires:	P.O. NO.	Rep	Terms
5/19/2020	Required	MCD	Net 30

Item	Description	Qty.	Price	Total
Dell Chromebook 3100	Dell Chromebook 3100 Intel Celeron N4000 Processor (2 Core, 2.6GHz, 4M cache, 6W) 4GB 2400MHz LPDDR4 Non-ECC 16GB eMMC Hard Drive. 11.6" HD (1366 x 768) Anti-Glare Non-Touch Dell Chromebook 3100 Intel Celeron N4020 (Dual Core, up to 2.8GHz, 4M Cache, 6W) 4GB 2400MHz LPDDR4 Non-ECC 32GB eMMC Hard Drive 11.6" HD (1366 x 768) Anti-Glare Non-Touch, Camera & Microphone, WLAN Capable US English Keyboard, non-backlit No Mouse Intel(R) Dual Band Wireless AC 9560 (802.11ac) 2x2 + Bluetooth 5.0 Label 0X02 Primary 3-Cell 42WHr Battery 65W AC Adapter 250V,1M US Power Cord Fixed Hardware Configuration No UPC Label Safety/Environment and Regulatory Guide (English/French Multi-language) Quick Start Guide EAN label Not Included Non-Touch LCD Cover Min Config Packaging Dell,Regulatory Label,FCC,25WX13HMM,R0.5	1,700	238.99	406,283.00T

Pricing is firm for 30 Days after receipt of quotation

After 30 Days, pricing is subject to change without notice. Please contact your account manager for more information. 888.290.6050 or Sales@dhecs.com

Subtotal
Sales Tax (0.0%)
Total

Signature: _____

Date: _____

DHE Computer Systems - 7076 S Alton Way, Building C, Centennial CO 80112



Quote

Quote Date:
Quote #:

6/12/2020
36660

Bill To: Washington Local Schools Accounts Payable 3505 West Lincolnshire Blvd Toledo, Ohio 43606-1299	Ship To: Washington Local Schools WLS - Warehouse DIS-BGULICK 2274 Lyceum Place Toledo, Ohio 43613
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Phone: 419-473-8480	E-mail: bgulick@wls4kids.org
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Quote Expires:	P.O. NO.	Rep	Terms
5/19/2020	Required	MCD	Net 30

Item	Description	Qty.	Price	Total
GOG-CROS-SW-DIS-EDU	Intel(R) Label No Carrying Case BTS/BTP Smart Selection Shipment, Chromebook (VS) Dell Limited Hardware Warranty Initial Year Onsite/In-Home Service After Remote Diagnosis, 1 Year Google Chrome Management Console for Education	1,700	24.25	41,225.00T

Pricing is firm for 30 Days after receipt of quotation

After 30 Days, pricing is subject to change without notice. Please contact your account manager for more information. 888.290.6050 or Sales@dhecs.com

Subtotal	\$447,508.00
Sales Tax (0.0%)	\$0.00
Total	\$447,508.00

Signature: _____ Date: _____

DHE Computer Systems - 7076 S Alton Way, Building C, Centennial CO 80112



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There are 2 item(s) in your shopping cart

SubTotal: \$506,600.00

Product	Unit Price	Quantity	Extended Price	Remove
Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 32 GB eMMC Product Id:37291202 Mfr Part #: TC6KM Added On : 6/15/2020 11:06 AM ET	\$270.00	<input type="text" value="1700"/>	\$459,000.00	
Chrome Education Upgrade - license - 1 license Product Id:28695881 Mfr Part #: CROSSWDISEDU Added On : 6/15/2020 11:06 AM ET	\$28.00	<input type="text" value="1700"/>	\$47,600.00	

Shopping Cart Actions

- [Update](#)
- [Undo](#)
- [Remove All](#)

[Check Out](#)

Customers Who Bought These Item(s) Also Bought

◀



Lenovo 100e Chromebook (2nd Gen) AST - 11.6" - A4 9120C - 4 GB RAM - 32 GB - US

\$195.00



Lenovo 300e Chromebook (2nd Gen) AST - 11.6" - A4 9120C - 4 GB RAM - 32 GB - US

\$290.00



Dell Chromebook 3100 - 11.6" - Celeron N4000 - 4 GB RAM - 16 GB eMMC

\$249.00




Lenovo 14e Chromebook - 14" - A4 9120C - 4 GB RAM - 32 GB - US

\$271.00

▶

My Cart Detail

	Product	Unit Price	Qty	Total
	Dell Chromebook 11 3100 Celeron N4000 1.1GHz 4GB 32GB eMMC ac BT WC 11.6" HD Chrome OS Temporarily Out-of-Stock Call for next available delivery Item#: 36843026 Mfg. Part#: TC6KM	\$268.30	1700	\$456,105.75
	Google Chrt. Google Chrome OS Management Console License In Stock Virtual delivery Item#: 17970441 Mfg. Part#: CROSSWDISGRT	\$27.97	1700	\$47,549.00

Subtotal:	\$503,654.75
Shipping & Handling: Best Way - Ground	\$23,685.76
Tax:	\$0.00
Total:	\$527,340.51



MEMORANDUM FROM STUDENT SERVICES

To: Dr. Anstadt
From: Neil Rochotte
Subject: Board Policy 6320: approval for purchases in excess of \$25,000: Lake Erie West Program Cost Agreement and Purchased Services Cost Agreement for 2020-2021 SY and 2021-2022 SY
Date: June 18, 2020
cc: Jeff Fouke, Treasurer

Executive Summary

Washington Local Schools contracts for both special education *programs* and *purchased services* through Lake Erie West Educational Services Center for our students with disabilities. This request for board approval includes contracts for two school years. One benefit of agreeing to a two-year contract is that LEW is agreeing to maintain all costs at the same rates for both years. Further, Lake Erie West has not increased per student program costs for ALC or Preschool nor have the hourly rates for related services increased from the 2018-2020 contract rates.

Increases for the 2020-2021 school year compared to the 2019-2020 school year are due to:

- 1.) increases in the students accessing programming at both the ALC and more significantly, preschool, and
- 2.) the purchase of additional services to support student literacy learning.

Overview – Cost Over Time

Year	2018-2019	2019-2020	2020-2021	2021-2022
Total Cost	\$1,866,715.44	\$1,866,715.44	\$2,238,401.95	\$2,183,761.01

Program Services and Costs

Programs have a per-student charge. A base enrollment is assigned to estimate costs. At the end of the school year, accounts are reconciled. Our enrollments have increased at both the ALC and in our preschool programming. The demand for preschool programming has increased by 10 to 15 students per year over the past two to three years.

Alternate Learning Center (ALC)

The ALC is a separate facility educational program for K-12 students with severe learning, behavioral, and mental health needs. The program is housed at the Washington Local Westwood Building. Billing is based on daily attendance with the per-student cost calculated on 181 student days. Thus, there may be more than 28 WLS students (the base enrollment for this contract) enrolled over the course of the year, though not each student will attend a full 181 days.

Other surrounding districts place students at the ALC including Ottawa Hills, Perrysburg, Sylvania, Anthony Wayne, Rossford, and Maumee. Washington Local is the primary consumer of this service. Approximately 65% of the students attending the ALC are WLS students.

Per student cost for the ALC include:

- One classroom aide.
- School psychologist, counselor, behavior consultant, and nurse services as well as a resource office.
- The ALC program meets all state curriculum and graduation requirements and includes art, PE, and music instruction.
- Per student cost does not include other related services such as speech therapy, OT, APE, or additional aide services, which are billed separately per student need.

2018-2020 Contracts		
Base Enrollment	Per Student Cost	Total Estimated Cost
27	\$28,104.58.00	\$758,823.66

2021- 2022 Contracts		
Base Enrollment	Per Student Cost	Total Estimated Cost
28	\$28,104.58	\$786,928.24

Preschool Program

The LEW preschool program is located in the Washington Local Westwood Building. The program is an “integrated preschool” and participates in a grant which requires maintaining an approximate ratio of half of the students having disabilities and half of the students not having disabilities. This provides both groups of students with peer models to learn from and with.

We currently have five (5) preschool programs all of which are located at the WLS Westwood Building. Each teacher has an a.m. and p.m. section and can have up to eight students with disabilities and eight students without an IEP in a class. The total capacity of the program classrooms is 160 students. Total capacity for students with disabilities in the preschool program is 80 students. We are billed for students with disabilities only. The students without disabilities pay tuition to attend based on a sliding fee scale. Our preschool classrooms are shared with Ottawa Hills who currently has 4 students enrolled in the program.

For the past two years we have *ended the year* with approximately 85 preschool students on IEPs. Additional students in excess of the capacity of 80 are served using itinerate services in their homes until a vacancy is available in one of the classrooms. Each spring, approximately half of the students on IEPs transition to kindergarten creating available space for new students.

Per student cost for the Preschool Program include:

- One aide per classroom.
- Related Services: Audiology, OT, PT, Speech, and School Psychologist services.
- Services for a Teacher for the Deaf and Hard of Hearing and Teacher for the Visually Impaired are billed separately based on student need for these services.

2018-2020 Contracts		
Base Enrollment	Per Student Cost	Total Estimated Cost
60	\$10,169.19	\$610,151.40

2020-2022 Contracts		
Base Enrollment	Per Student Cost	Total Estimated Cost
70	\$10,169.19	\$711,843.30

Preschool Autism Scholarship Program Evaluations

Washington Local Schools is responsible for evaluating preschool students living in our district who are eligible for the Autism Scholarship Program. We contract with Lake Erie West to complete these evaluations.

2018-2020 Contracts		
Base Enrollment	Per Student Cost	Total Estimated Cost
2	\$772.50	\$1,545.00

2020-2022 Contracts		
Base Enrollment	Per Student Cost	Total Estimated Cost
2	\$772.50	\$1,545.00

Contracted Services and Costs

Contracted Services have an hourly charge. Services include direct support for individual students, group and classroom therapy, consultation with staff members and parents, and assessments. Costs are calculated through FTEs and/or estimates of hours needed. Costs include administrative supervision as well as salary and benefit costs.

2018-2020 Contracts			
	Hourly Rate	FTE	Annual Cost
Speech and Language	\$72.06	1.0	\$92,543.02
OT	\$76.53	1.0	\$99,905.77
Psychologist	\$72.06	1.0	\$99,074.70
Adapted PE	\$76.53	Per student – variable based on IEP minutes.	
PT	\$76.53		
Audiologist	\$80.83		
Deaf and Hard of Hearing	\$80.83		
Visually Impaired	\$80.83		

2020 - 2022 Contracts		
Hourly Rate	FTE	Annual Cost
\$72.06	1.0	\$92,543.02
\$76.53	1.0	\$99,905.77
\$72.06	1.0	\$99,074.70
\$76.53	Per student – variable based on IEP minutes.	
\$76.53		
\$80.83		
\$80.83		

Additional Programming – managed by other departments

1. Gifted Program Services – Gifted Teachers (3.733 FTE).....\$252,186.77
2. Gifted Program – UDL Coach (.8 FTE).....\$ 49,567.36
3. At Large – School Improvement Consultants.....\$ 38,511.00
4. Literacy Consultant (.2 FTE) *2020-2021 Contract Only*.....\$ 14,216.96
5. Literacy Coach (1.0 FTE).....\$ 97,019.35
6. Consulting Services (74 Days) *2020-2021 Contract Only*.....\$ 40,423.98

PROGRAM COST AGREEMENT

This agreement is entered into between the Washington Local School District and the Educational Service Center of Lake Erie West for the 2020-21 school year.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of the Ohio Revised Code, the Educational Service Center of Lake Erie West agrees to provide the following services and personnel:

- **Classroom instruction at the Alternate Learning Center-West Campus at an enrollment base of twenty-eight (28) students - see Attachment A**
- **Gifted Program – Services of 3.733 FTE Gifted Teachers**
- **Gifted Program – Services of .8 FTE Universal Design for Learning Coach**
- **Preschool Services at an enrollment base of seventy (70) special needs students - see Attachment A**
- **Preschool-Autism Scholarship Students at an enrollment base of two (2) students**
- **School Psychologist K-12 1.0 FTE**
- **Speech Language Pathologist 1.0 FTE**
- **Occupational Therapist 1.0 FTE**
- **At Large - School Improvement Consultants**
- **Literacy Consultant Services .2 FTE**
- **Consulting Services (74 days)**
- **Literacy Coach 1.0 FTE**

It is agreed that the Washington Local School District will compensate the Educational Service Center of Lake Erie West an annual amount as indicated on the attached Program Cost Calculation for the 2020-21 school year. Contracted Services not included in the programs will be invoiced monthly based on the rates listed on Attachment A. Additional Services are listed on Attachment A.

It is further agreed that the Washington Local School District will compensate the Educational Service Center of Lake Erie West for student enrollment exceeding the base enrollment at an annual cost per student as listed on Attachment A. Should student enrollment of the district decline in the program(s), the Educational Service Center of Lake Erie West will reimburse the district for the program cost overcharge derived from student enrollment. The Washington Local School District will be responsible for submitting written documentation to the Program Administrator of the Educational Service Center of Lake Erie West in the event a student is withdrawn from the program. Monthly invoices will continue until proper documentation for withdrawal is received from the Washington Local School District. The Superintendent of the Educational Service Center reserves the right to determine the staffing assignments for the service to be provided and to assign the necessary personnel to perform the contracted services.

In the event that the Washington Local School District makes the decision to discontinue any of the above listed services, it will be the responsibility of the Washington Local School District to notify the Superintendent of the Educational Service Center of Lake Erie West in writing before March 31st of the preceding school year in which the services will be discontinued. If the Washington Local School District fails to make the notification prior to March 31st of the preceding school year, the service will continue to be provided during the next school year and the Washington Local School District will continue to compensate the Educational Service Center of Lake Erie West for the services.

The Educational Service Center of Lake Erie West will comply with the requirements of 45 CFR 164.504(e)(1) for safeguarding and limiting access to information concerning beneficiaries and will allow the representatives of the U. S. Department of Human Services, ODJFS, ODE or their respective designee access to the subcontractor's books, documents and records. This agreement acknowledges that the Educational Service Center of Lake Erie West or their principles are not suspended or debarred.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District

Superintendent

Date

Educational Service Center of Lake Erie West



Superintendent

5-26-2020

Date

Washington Local School District
FY2021 Program Cost Calculation

PROGRAM COST AGREEMENTS	2020-21 Base Enrollment	2020-21 Costs
<u>Washington Local</u> ALC-West	28	\$786,928.24
Gifted Program-Services of Gifted Teachers (3.733 FTE)		\$252,186.77
Gifted Program-Universal Design for Learning Coach (.8 FTE)		\$49,567.36
Preschool-includes Diagnostics (Special Needs Students)	70	\$711,843.30
Preschool Autism Scholarship Services	2	\$1,545.00
Psychologist Services K-12 1.0 FTE		\$99,074.70
Speech Language Pathologist 1.0 FTE		\$92,543.02
Occupational Therapist 1.0 FTE		\$99,905.77
At Large-School Improvement Consultants		\$38,511.00
Literacy Consultant Services (.2 FTE)		\$14,216.96
Literacy Coach (1.0 FTE)		\$97,019.35
Consulting Services (74 days)		\$40,423.98
\$6.50 per pupil credit for FY20 (Estimate)		-\$45,363.50
	Total	\$2,238,401.95



SPECIAL EDUCATION PROGRAMS

FY 2021 COSTS

Alternate Learning Center-West	<p>Cost per student: \$28,104.58</p> <p>Cost per student includes Psychological, Curriculum, Social Worker/Counselor, PE and Art Instruction, Educators trained in Behavioral Strategies, Health Coordinator, EMIS coordination, School Resource Officer, CPI trained staff, Staff PD, materials/supplies, one Instructional Assistant per classroom, substitutes, Supervisory services, and other ESC support as needed. Other services invoiced as needed: APE, Audiology, OT, PT, SSTC-DHH, SSTC-VI, and Speech.</p>
Preschool-Special Needs	<p>Cost per student: \$10,169.19</p> <p>Cost per student includes Audiology, OT, PT, Speech, Psychological, Literacy Specialist, Special Needs Diagnostics, Parent Educator, Intake Specialist, Curriculum Specialist, Vision Screening, Home visits, Staff PD/travel, Collaboration with Community Partners, ODE program licensure, Step Up to Quality, one Instructional Assistant per classroom, EMIS coordination, materials/supplies, substitutes, Supervisory services, and other ESC support as needed. Other services invoiced as needed: SSTC-DHH, and SSTC-VI.</p>

School Improvement Consultants:	
At Large Consultants-Special Projects	<p>\$38,511.00 per District</p> <p>Professional Development for Administrators and Teachers, State Standards, OPES, OTES, eTPES, Resident Educator, Literacy, Value Add, Next Generation Assessments, Focused PD collaboration with individual districts, Focused collaborative special projects, and new Statewide Initiatives.</p>

STATE OF OHIO DEPARTMENT OF EDUCATION
OFFICE OF QUALITY SCHOOL CHOICE & FUNDING
Contract Amount for FY2021
Pursuant to O.R.C. 3317.11 (D)

ESC Name: Educational Service Center of Lake Erie West ESC IRN: 048199

District: Washington Local School District County: Lucas

District IRN: 048231

The above named parties have entered into a contract for services for fiscal year 2021 in the annual amount of \$2,238,401.95.

We, the undersigned, understand that the above annual amount will be deducted from state foundation payment to the school district and paid to the county educational service center on semi-monthly basis throughout the fiscal year.

Dr. Kadee Anstadt
District Superintendent Name

District Superintendent Signature

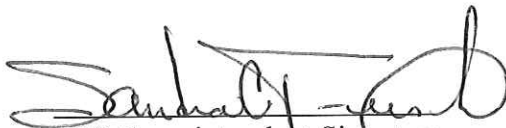
Date

Jeffery Fouke
District Treasurer Name

District Treasurer Signature

Date

Sandra C. Frisch
ESC Superintendent Name


ESC Superintendent Signature

5-26-2020
Date

Richard A. Cox
ESC Treasurer Name


ESC Treasurer Signature

5/27/2020
Date

EDUCATIONAL SERVICE CENTER OF LAKE ERIE WEST

PROGRAM COST AGREEMENT

2020-2021 SCHOOL YEAR

A contract entered into by and between the **Washington Local School District** and the Educational Service Center of Lake Erie West (hereinafter referred to as "Governing Board") and located at 2275 Collingwood Blvd. Toledo, OH 43620.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of Ohio Revised Code, the Governing Board agrees to provide to the following services:

Psychological Services	\$72.06 per hour
Speech Language Pathologist Services	\$72.06 per hour
Adapted Physical Education	\$76.53 per hour
Occupational Therapy	\$76.53 per hour
Physical Therapy	\$76.53 per hour
Audiologist	\$80.83 per hour
Supplemental Services-Deaf and Hard of Hearing	\$80.83 per hour
Supplemental Services-Visually Impaired	\$80.83 per hour

for the term of the 2020-2021 school year commencing July 1, 2020 and concluding June 30, 2021. These services will be provided by the Governing Board per each student's I.E.P. The Governing Board reserves the right to limit, at any time, the contracted services described herein, in the event that student enrollment in the special education classrooms, operated by the Governing Board, exceeds that permitted under applicable state laws, regulations, and/or rules applicable to class size.

It is agreed that the **Washington Local School District** will compensate the Governing Board for the above listed contracted services at the rates listed for services provided during the 2020-2021 contract year payable upon the receipt of the monthly invoices. It is agreed that the Educational Service Center of Lake Erie West will be listed as an additional insured under **Washington Local School District's** liability policy. It is further agreed that in the event of an unanticipated reduction in state and/or local funds received by the Governing Board during the 2020-2021 school year, the cost of contracted services will be immediately increased at the rate equal to the reduction in state and/or local funding experienced by the Governing Board.

All invoices for services provided must be paid in full by June 30, 2021.

The superintendent of the Governing Board reserves the right to determine the staffing requirements of the service to be provided and to assign the necessary personnel to perform the contracted services.

The Educational Service Center of Lake Erie West will comply with the requirements of 45 CFR 164.504(e)(1) for safeguarding and limiting access to information concerning beneficiaries and will allow the representatives of the U. S. Department of Human Services, ODJFS, ODE or their respective designee access to the subcontractor's books, documents and records. This agreement acknowledges that the Educational Service Center of Lake Erie West or their principles are not suspended or debarred.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District

Educational Service Center of Lake Erie West

Treasurer



Treasurer

Date

5/27/2020

Date

Educational Service Center

**Consortium Agreement
2020-2021 School Year**

A contract entered into by and between the **Washington Local School District** and the Educational Service Center of Lake Erie West (hereinafter referred to as "Governing Board") and located at 2275 Collingwood Blvd., Toledo, OH 43620.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of the Ohio Revised Code, the Governing Board agrees to provide:

**Fiscal Agent Services for
Federal Early Childhood Special Education (ECSE) Grant Consortium FY2021**

(hereinafter referred to as "ECSE Services") for the term of the 2020-2021 school year commencing on July 1, 2020 and concluding June 30, 2021.

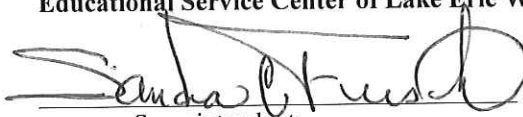
The **Washington Local School District** agrees to participate in the consortium for the Federal Early Childhood Special Education (ECSE) Grant for FY 2021. Consortium funds will be used for the Early Childhood Special Education diagnostics program.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District


Educational Service Center of Lake Erie West

Superintendent




Superintendent

Treasurer



Treasurer

Date



Date

EDUCATIONAL SERVICE CENTER OF LAKE ERIE WEST

PROGRAM COST AGREEMENT

2020-2021 SCHOOL YEAR

A contract entered into by and between the **Washington Local School District** and the Educational Service Center of Lake Erie West (hereinafter referred to as "Governing Board") and located at 2275 Collingwood Blvd. Toledo, OH 43620.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of Ohio Revised Code, the Governing Board agrees to provide to the following services:

Attendance and Truancy Services

for the term of the 2020-2021 school year commencing July 1, 2020 and concluding June 30, 2021. These services will be provided by the Governing Board per each student's I.E.P. The Governing Board reserves the right to limit, at any time, the contracted services described herein, in the event that student enrollment in the special education classrooms, operated by the Governing Board, exceeds that permitted under applicable state laws, regulations, and/or rules applicable to class size.

It is agreed that the **Washington Local School District** will compensate the Governing Board at a rate of **\$69.01 per hour** for the above listed services during the 2020-2021 contract year payable upon the receipt of the monthly invoices. It is agreed that the Educational Service Center of Lake Erie West will be listed as an additional insured under **Washington Local School District's** liability policy. It is further agreed that in the event of an unanticipated reduction in state and/or local funds received by the Governing Board during the 2020-2021 school year, the cost of contracted services will be immediately increased at the rate equal to the reduction in state and/or local funding experienced by the Governing Board.

All invoices for services provided must be paid in full by June 30, 2021.


The superintendent of the Governing Board reserves the right to determine the staffing requirements of the service to be provided and to assign the necessary personnel to perform the contracted services.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District

Educational Service Center of Lake Erie West

Treasurer



Treasurer

Date

5/27/2020

Date

PROGRAM COST AGREEMENT

This agreement is entered into between the Washington Local School District and the Educational Service Center of Lake Erie West for the 2021-22 school year.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of the Ohio Revised Code, the Educational Service Center of Lake Erie West agrees to provide the following services and personnel:

- **Classroom instruction at the Alternate Learning Center-West Campus at an enrollment base of twenty-eight (28) students - see Attachment A**
- **Gifted Program – Services of 3.733 FTE Gifted Teachers**
- **Gifted Program – Services of .8 FTE Universal Design for Learning Coach**
- **Preschool Services at an enrollment base of seventy (70) special needs students - see Attachment A**
- **Preschool-Autism Scholarship Students at an enrollment base of two (2) students**
- **School Psychologist K-12 1.0 FTE**
- **Speech Language Pathologist 1.0 FTE**
- **Occupational Therapist 1.0 FTE**
- **At Large - School Improvement Consultants**
- **Literacy Coach 1.0 FTE**

It is agreed that the Washington Local School District will compensate the Educational Service Center of Lake Erie West an annual amount as indicated on the attached Program Cost Calculation for the 2021-22 school year. Contracted Services not included in the programs will be invoiced monthly based on the rates listed on Attachment A. Additional Services are listed on Attachment A.

It is further agreed that the Washington Local School District will compensate the Educational Service Center of Lake Erie West for student enrollment exceeding the base enrollment at an annual cost per student as listed on Attachment A. Should student enrollment of the district decline in the program(s), the Educational Service Center of Lake Erie West will reimburse the district for the program cost overcharge derived from student enrollment. The Washington Local School District will be responsible for submitting written documentation to the Program Administrator of the Educational Service Center of Lake Erie West in the event a student is withdrawn from the program. Monthly invoices will continue until proper documentation for withdrawal is received from the Washington Local School District. The Superintendent of the Educational Service Center reserves the right to determine the staffing assignments for the service to be provided and to assign the necessary personnel to perform the contracted services.

In the event that the Washington Local School District makes the decision to discontinue any of the above listed services, it will be the responsibility of the Washington Local School District to notify the Superintendent of the Educational Service Center of Lake Erie West in writing before March 31st of the preceding school year in which the services will be discontinued. If the Washington Local School District fails to make the notification prior to March 31st of the preceding school year, the service will continue to be provided during the next school year and the Washington Local School District will continue to compensate the Educational Service Center of Lake Erie West for the services.

The Educational Service Center of Lake Erie West will comply with the requirements of 45 CFR 164.504(e)(1) for safeguarding and limiting access to information concerning beneficiaries and will allow the representatives of the U. S. Department of Human Services, ODJFS, ODE or their respective designee access to the subcontractor's books, documents and records. This agreement acknowledges that the Educational Service Center of Lake Erie West or their principles are not suspended or debarred.


This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District

Superintendent

Date

Educational Service Center of Lake Erie West



Superintendent

5-26-2020

Date

Washington Local School District
 FY2022 Program Cost Calculation

PROGRAM COST AGREEMENTS	2021-22 Base Enrollment	2021-22 Costs
<u>Washington Local</u>		
ALC-West	28	\$786,928.24
Gifted Program-Services of Gifted Teachers (3.733 FTE)		\$252,186.77
Gifted Program-Universal Design for Learning Coach (.8 FTE)		\$49,567.36
Preschool-includes Diagnostics (Special Needs Students)	70	\$711,843.30
Preschool Autism Scholarship Services	2	\$1,545.00
Psychologist Services K-12 1.0 FTE		\$99,074.70
Speech Language Pathologist 1.0 FTE		\$92,543.02
Occupational Therapist 1.0 FTE		\$99,905.77
At Large-School Improvement Consultants		\$38,511.00
Literacy Coach (1.0 FTE)		\$97,019.35
\$6.50 per pupil credit for FY20 (Estimate)		-\$45,363.50
	Total	\$2,183,761.01



SPECIAL EDUCATION PROGRAMS

FY 2022 COSTS

Alternate Learning Center-West	<p>Cost per student: \$28,104.58</p> <p>Cost per student includes Psychological, Curriculum, Social Worker/Counselor, PE and Art Instruction, Educators trained in Behavioral Strategies, Health Coordinator, EMIS coordination, School Resource Officer, CPI trained staff, Staff PD, materials/supplies, one Instructional Assistant per classroom, substitutes, Supervisory services, and other ESC support as needed. Other services invoiced as needed: APE, Audiology, OT, PT, SSTC-DHH, SSTC-VI, and Speech.</p>
Preschool-Special Needs	<p>Cost per student: \$10,169.19</p> <p>Cost per student includes Audiology, OT, PT, Speech, Psychological, Literacy Specialist, Special Needs Diagnostics, Parent Educator, Intake Specialist, Curriculum Specialist, Vision Screening, Home visits, Staff PD/travel, Collaboration with Community Partners, ODE program licensure, Step Up to Quality, one Instructional Assistant per classroom, EMIS coordination, materials/supplies, substitutes, Supervisory services, and other ESC support as needed. Other services invoiced as needed: SSTC-DHH, and SSTC-VI.</p>

School Improvement Consultants:	
At Large Consultants-Special Projects	<p>\$38,511.00 per District</p> <p>Professional Development for Administrators and Teachers, State Standards, OPES, OTES, eTPES, Resident Educator, Literacy, Value Add, Next Generation Assessments, Focused PD collaboration with individual districts, Focused collaborative special projects, and new Statewide Initiatives.</p>

STATE OF OHIO DEPARTMENT OF EDUCATION
OFFICE OF QUALITY SCHOOL CHOICE & FUNDING
Contract Amount for FY2022
Pursuant to O.R.C. 3317.11 (D)

ESC Name: Educational Service Center of Lake Erie West ESC IRN: 048199

District: Washington Local School District County: Lucas

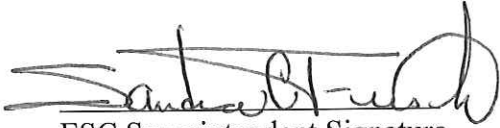
District IRN: 048231

The above named parties have entered into a contract for services for fiscal year 2022 in the annual amount of \$2,183,761.01.

We, the undersigned, understand that the above annual amount will be deducted from state foundation payment to the school district and paid to the county educational service center on semi-monthly basis throughout the fiscal year.

Dr. Kadee Anstadt District Superintendent Name District Superintendent Signature Date

Jeffery Fouke District Treasurer Name District Treasurer Signature Date

Sandra C. Frisch ESC Superintendent Name  ESC Superintendent Signature 5-26-2020 Date

Richard A. Cox ESC Treasurer Name  ESC Treasurer Signature 5/27/2020 Date

EDUCATIONAL SERVICE CENTER OF LAKE ERIE WEST

PROGRAM COST AGREEMENT

2021-2022 SCHOOL YEAR

A contract entered into by and between the **Washington Local School District** and the Educational Service Center of Lake Erie West (hereinafter referred to as "Governing Board") and located at 2275 Collingwood Blvd. Toledo, OH 43620.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of Ohio Revised Code, the Governing Board agrees to provide to the following services:

Psychological Services	\$72.06 per hour
Speech Language Pathologist Services	\$72.06 per hour
Adapted Physical Education	\$76.53 per hour
Occupational Therapy	\$76.53 per hour
Physical Therapy	\$76.53 per hour
Audiologist	\$80.83 per hour
Supplemental Services-Deaf and Hard of Hearing	\$80.83 per hour
Supplemental Services-Visually Impaired	\$80.83 per hour

for the term of the 2021-2022 school year commencing July 1, 2021 and concluding June 30, 2022. These services will be provided by the Governing Board per each student's I.E.P. The Governing Board reserves the right to limit, at any time, the contracted services described herein, in the event that student enrollment in the special education classrooms, operated by the Governing Board, exceeds that permitted under applicable state laws, regulations, and/or rules applicable to class size.

It is agreed that the **Washington Local School District** will compensate the Governing Board for the above listed contracted services at the rates listed for services provided during the 2021-2022 contract year payable upon the receipt of the monthly invoices. It is agreed that the Educational Service Center of Lake Erie West will be listed as an additional insured under **Washington Local School District's** liability policy. It is further agreed that in the event of an unanticipated reduction in state and/or local funds received by the Governing Board during the 2021-2022 school year, the cost of contracted services will be immediately increased at the rate equal to the reduction in state and/or local funding experienced by the Governing Board.

All invoices for services provided must be paid in full by June 30, 2022.

The superintendent of the Governing Board reserves the right to determine the staffing requirements of the service to be provided and to assign the necessary personnel to perform the contracted services.

The Educational Service Center of Lake Erie West will comply with the requirements of 45 CFR 164.504(e)(1) for safeguarding and limiting access to information concerning beneficiaries and will allow the representatives of the U. S. Department of Human Services, ODJFS, ODE or their respective designee access to the subcontractor's books, documents and records. This agreement acknowledges that the Educational Service Center of Lake Erie West or their principles are not suspended or debarred.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District

Educational Service Center of Lake Erie West

Treasurer



Treasurer

Date

5/27/2024

Date

Educational Service Center

**Consortium Agreement
2021-2022 School Year**

A contract entered into by and between the **Washington Local School District** and the Educational Service Center of Lake Erie West (hereinafter referred to as "Governing Board") and located at 2275 Collingwood Blvd., Toledo, OH 43620.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of the Ohio Revised Code, the Governing Board agrees to provide:

**Fiscal Agent Services for
Federal Early Childhood Special Education (ECSE) Grant Consortium FY2022**

(hereinafter referred to as "ECSE Services") for the term of the 2021-2022 school year commencing on July 1, 2021 and concluding June 30, 2022.

The **Washington Local School District** agrees to participate in the consortium for the Federal Early Childhood Special Education (ECSE) Grant for FY 2022. Consortium funds will be used for the Early Childhood Special Education diagnostics program.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

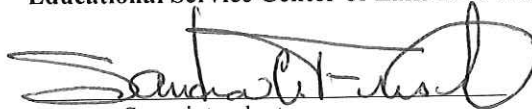
Washington Local School District

Superintendent


Treasurer

Date

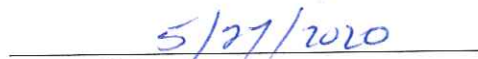
Educational Service Center of Lake Erie West



Superintendent



Treasurer



Date

EDUCATIONAL SERVICE CENTER OF LAKE ERIE WEST

PROGRAM COST AGREEMENT

2021-2022 SCHOOL YEAR

A contract entered into by and between the **Washington Local School District** and the Educational Service Center of Lake Erie West (hereinafter referred to as "Governing Board") and located at 2275 Collingwood Blvd. Toledo, OH 43620.

In consideration of the promises and terms contained herein and pursuant to all relevant sections of Ohio Revised Code, the Governing Board agrees to provide to the following services:

Attendance and Truancy Services

for the term of the 2021-2022 school year commencing July 1, 2021 and concluding June 30, 2022. These services will be provided by the Governing Board per each student's I.E.P. The Governing Board reserves the right to limit, at any time, the contracted services described herein, in the event that student enrollment in the special education classrooms, operated by the Governing Board, exceeds that permitted under applicable state laws, regulations, and/or rules applicable to class size.

It is agreed that the **Washington Local School District** will compensate the Governing Board at a rate of **\$69.01 per hour** for the above listed services during the 2021-2022 contract year payable upon the receipt of the monthly invoices. It is agreed that the Educational Service Center of Lake Erie West will be listed as an additional insured under **Washington Local School District's** liability policy. It is further agreed that in the event of an unanticipated reduction in state and/or local funds received by the Governing Board during the 2021-2022 school year, the cost of contracted services will be immediately increased at the rate equal to the reduction in state and/or local funding experienced by the Governing Board.

All invoices for services provided must be paid in full by June 30, 2022.

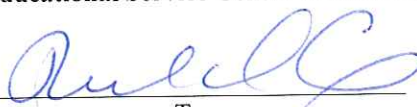
The superintendent of the Governing Board reserves the right to determine the staffing requirements of the service to be provided and to assign the necessary personnel to perform the contracted services.

This agreement constitutes the entire agreement between the parties with respect to the services designated herein. There are no provisions, terms, conditions, or obligations other than those contained herein, and this agreement shall supersede all previous communications, representations, or agreements, whether verbal or written, between the parties or their representatives. Any subsequent agreement between the parties is a separate and distinct agreement and not a renewal hereof.

Washington Local School District

Educational Service Center of Lake Erie West

Treasurer



Treasurer

Date



Date

4. Salary Schedules

The Superintendent recommends that the Board of Education approve the salary schedules for the positions of Communications Coordinator and Dispatcher, as presented.

Moved by: _____

Seconded by: _____

Mrs. Garcia ____ Mr. Murphy ____ Mr. Bannister ____ Mr. Hughes ____ Mrs. Mayfield ____

Communications Coordinator

Experience Steps

Step	2018/19	2019/20
0	65,282	66,588
1	67,486	68,836
2	69,690	71,084
3	71,894	73,332
4	74,098	75,580
5	76,302	77,828
6	78,506	80,076
7	80,710	82,324
8	82,914	84,572
9	85,118	86,820
10	87,322	89,068

Longevity Steps

Years of Service	Step	2018-2019 Per Hour	2019-2020 Per Hour
10	L1	1.05	1.05
12	L2	1.20	1.20
15	L3	1.35	1.35
16	L4	1.50	1.50
18	L5	1.65	1.65
20	L6	1.80	1.80
22	L7	1.95	1.95
24	L8	2.10	2.10
25	L9	2.25	2.25
26	L10	2.40	2.40
28	L11	2.55	2.55

~~*This position will not have the retirement pick-up or the pick-up on pick-up.~~

Dispatcher*

Experience Steps

Step	2018/19	2019/20
0	43,790	44,666
1	44,511	45,401
2	45,339	46,246
3	46,039	46,960
4	46,824	47,760
5	47,524	48,474
6	48,351	49,318
7	48,924	49,902
8	49,668	50,682
9	50,431	51,440
10	51,109	52,131
11	51,936	52,975
12	52,743	53,798
14	53,740	54,815
15	54,992	56,092

Longevity Steps

Years of Service	Step	2018-2019 Per Hour	2019-2020 Per Hour
10	L1	1.05	1.05
12	L2	1.20	1.20
15	L3	1.35	1.35
16	L4	1.50	1.50
18	L5	1.65	1.65
20	L6	1.80	1.80
22	L7	1.95	1.95
24	L8	2.10	2.10
25	L9	2.25	2.25
26	L10	2.40	2.40
28	L11	2.55	2.55

***This position will not have the retirement pick-up or the pick-up on pick-up.**

5. Personnel

The Superintendent recommends that the Board of Education approve, via consent motion, personnel items as presented:

1. RESIGNATIONS AND RETIREMENTS

A. Certified Personnel

- | | | |
|----------------------|------------------------|--------------------------|
| 1. Carrie Allsbrooks | 2 yr. Leave of Absence | 6/10/2020
Resignation |
|----------------------|------------------------|--------------------------|

2. NOMINATIONS – 2019/20

A. Nurses attending Graduation for Special Needs Students @ \$28.93/hr.

1. Marie Kraus
2. Julia Worstell

B. Extended School Year Services – Special Education Intervention Specialists

June 15, 2020 – July 24, 2020
\$28.08/hr. through June 30, 2020
\$28.08/hr. effective July 1, 2020
Up to 15 hrs./summer
As Needed Basis

1. Molly Badovick
2. Carolyn Black
3. Robin Bushmeyer
4. Marya Knuth

C. Extended School Year Services – Special Education Intervention Specialist

June 15, 2020 – July 24, 2020
\$28.08/hr. through June 30, 2020
\$28.08/hr. effective July 1, 2020
Hours as needed per student

1. Mindi Hazuda

2. NOMINATIONS – 2019/20 (Continued)

D. Extended School Year Services – Special Education Occupational Therapist
June 15, 2020 – July 24, 2020
\$28.08/hr. through June 30, 2020
\$28.08/hr. effective July 1, 2020
Up to 15 hrs./summer
As Needed Basis

1. Suzanne Ulrich

E. Summer Lunch Program – Nutrition Services Department
June 16, 2020 – August 11, 2020 (Subject to Change)

1. Cosette Stalker Contracted Rate of Pay

F. Bus Driver Recertification @ \$100.00

1. Kevin Borysiak
2. Crystal Liska
3. Robin Miller
4. Todd Wozniak

3. NOMINATIONS – 2020/21

A. Special Ed. Instructor/Tutor – One Year Limited Contract
08/18/2020 – 06/04/2021

- | | | | |
|----------------------|----------------|--------|--------------|
| 1. Seth Durham | Whitmer | Step 0 | \$ 29.35/hr. |
| 2. Michelle Renollet | Jefferson | Step 0 | \$ 29.35/hr. |
| 3. Elizabeth Tobin | Monac/McGregor | Step 0 | \$ 29.35/hr. |

4. Changes of Contract

A. Certified Personnel

1. Gradon Goa
Meadowvale
From Trng. 5 (M.A.), step 20 @ \$85,496 to Trng. 5.5 (M.A.+18), step 20 @ \$87,828
Effective: 2020/21 School Year

2. Kara Goa
Meadowvale
From Trng. 5 (M.A.), step 17 @ \$ 83,165 to Trng. 5.5 (M.A. +18), step 17 @ \$85,496
Effective: 2020/21 School Year

3. Lena Miller
Wernert/Hiawatha
From Trng. 4.5 (B.A.+18), step 6 @ \$55,184 to Trng. 5 (M.A.), step 6 @ \$57,516
Effective: 2020/21 School Year

B. Classified Personnel

1. Melissa Begin
From Library Media Clerk – Whitmer (8 hrs./day) to Classroom Aide – Whitmer (7 hrs./day). No change in Schedule, Step or Hourly Rate.
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020

2. Kevin Borysiak
From Nutrition Service Worker – Greenwood (3 hrs./day), Sched. O, Step 7 @ \$15.95/hr. + Longevity \$.50 = \$16.45/hr. to Safety Aide – Greenwood (2 hrs./day), Sched. K, Step 1 @ \$16.45 + Longevity \$.50 = \$16.95/hr.
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020

3. Kathleen Crahan
From Library Media Clerk – Washington (8 hrs./day) to Classroom Aide – Washington (7 hrs./day). No change In Schedule, Step or Hourly Rate.
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020

4. Changes of Contract (Continued)

4. Victoria Hetherington From Library Media Clerk – Wernert/Jackman (8 hrs./day) to Classroom Aide – Jackman (7 hrs./day).
No change in Schedule, Step or Hourly Rate.
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020
5. Mary Hutson From Library Media Clerk – McGregor/Hiawatha (8 hrs./day) to Classroom Aide – Hiawatha (7 hrs./day).
No change in Schedule, Step or Hourly Rate
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020
6. Christine Snow From Nutrition Service Worker – Whitmer (3 hrs./day),
Sched. O, Step 5 @ \$15.46/hr. to Safety Aide – Wernert
(2 hrs./day), Sched. K, Step 3 @ \$16.96/hr.
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020
7. Sandra Traczyk From Library Media Clerk – Jefferson (8 hrs./day) to
Classroom Aide – Jefferson (7 hrs./day). No change in
Schedule, Step or Hourly Rate.
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020
8. Andrea Whitenburg From Library Media Clerk – Meadowvale (8 hrs./day) to
Classroom Aide – Meadowvale (7 hrs./day). No change in
Schedule, Step or Hourly Rate
Due to Contractual Bumping Rights (RIF)
Effective: July 1, 2020

1. SUSPENSION OF CONTRACTS

A. Suspension of Contracts/RIF/Classified Personnel

Classroom Aide

Effective: July 1, 2020

1. Courtney Sifuentes 1 Yr. Contract

Library Media Clerks

Effective: July 1, 2020

1. Brenda Crosson Salary Notice
2. Melissa DeMoe Salary Notice
3. Victoria Maran-Ickes Salary Notice

Nutrition Service Workers

Effective: July 1, 2020

1. April Anthony Salary Notice
2. Laurey Baer 1 Yr. Contract
3. Brittanie Brillhart (maintains Bus Driver position) Salary Notice
4. Brian Brooks 1 Yr. Contract
5. Ashley Brownfield 1 Yr. Contract
6. Elizabeth Chambers Salary Notice
7. Dawn Chorney Salary Notice
8. Lila Croley 1 Yr. Contract
9. Dylan Deiter Continuing Contract
10. Ashley Dopieralski (maintains Bus Driver position) 1 Yr. Contract
11. Donald Dottei, Jr. (maintains Bus Driver position) Salary Notice
12. Nicole Fall Salary Notice
13. Jacqueline Frantz Salary Notice
14. Kelly Genson Salary Notice
15. Tonya Gibson Salary Notice
16. Maranda Gray 1 Yr. Contract
17. Lucinda Grochowski Salary Notice
18. Jessica Guerra Salary Notice
19. Anneliesje Hamid (maintains Bus Monitor position) Salary Notice
20. Dawn Hartman Salary Notice
21. Bethany Henry Salary Notice
22. Marlene Herwat Salary Notice
23. Brooke Jackson (maintains Floating Bus Monitor position) Continuing Contract
24. Kristy Kasch (maintains Bus Driver position) Salary Notice
25. Casuelo Kennedy (maintains Bus Driver position) Salary Notice
26. Donald Kerr, III Salary Notice
27. Lillian Koepplinger 1 Yr. Contract
28. Kristen Koester-Kennedy (maintains Bus Driver position) Salary Notice

1. NOMINATIONS – 2020/21

**A. Special Ed. Instructor/Tutor – One Year Limited Contract
08/18/2020 – 06/04/2021**

- | | | | |
|------------------------|--------------------|--------|--------------|
| 1. Christian Goldsmith | Whitmer | Step 0 | \$ 29.35/hr. |
| 2. Yvette Randazzo | Jackman/Meadowvale | Step 0 | \$ 29.35/hr. |

6. Memorandum of Understanding / OAPSE

The Superintendent recommends that the Board of Education approve the memorandum of understanding regarding one-time retirement incentive, as presented.

WASHINGTON LOCAL SCHOOLS MEMORANDUM OF UNDERSTANDING

Between Board of Education and Ohio Association of Public School Employees

REGARDING ONE-TIME RETIREMENT INCENTIVE

This Memorandum of Understanding (MOU) is made on this 24th day of June, 2020, by and between the Washington Local School District Board of Education, hereinafter “Board,” and the Ohio Association of Public School Employees (OAPSE)/AFSCME Local 4/AFL-CIO and Its Local #279, hereinafter “Union,” regarding a one-time retirement incentive.

WHEREAS, the Board and OAPSE are parties to a collective bargaining agreement (“Agreement”); and

WHEREAS, the parties desire to provide for a one-time monetary incentive to bargaining unit members to retire earlier than they might otherwise elect to do, as a means of reducing spending in light of recently- announced state budget cuts;

NOW, THEREFORE, effective immediately upon the signing of this document by the representatives of all parties, the Board and the Union mutually agree that:

1. A one-time, lump sum, retirement incentive payment shall be offered to eligible classified employees in the bargaining unit.
2. To be eligible for the retirement incentive, employees must:
 - a) be eligible for unreduced service retirement from SERS; and
 - b) provide notice to the Treasurer on or before July 15, 2020, that they intend to resign from all employment with the Board for purposes of retirement between June 30, 2020, and August 31, 2020; and
 - c) have contractually worked in the Washington Local School District for at least five (5) consecutive years and be retiring from active service; and
 - d) sign an agreement and election to retire on a form provided by the Board.

3. The amount of the retirement incentive payment will depend on the eligible employee's resignation date. All eligible employees shall receive a payment equal to twenty percent (20%) of the base annual wages they received for the 2019-2020 school year, up to a maximum of Nine-Thousand- Five-Hundred Dollars (\$9,500.00). Base wages shall exclude overtime pay, extra trip pay, or any other supplemental or bonus pay.
4. The retirement incentive payment described in this MOU shall be in addition to the any Retirement Pay to which the bargaining unit member may be entitled under Article 14, Section E, of the Agreement. The retirement incentive payment described in this MOU shall be payable in a lump sum within 45 days following the bargaining unit member's resignation date.
5. An employee who receives a retirement incentive payment under this MOU may be employed as a substitute, as long as at least two months have elapsed from the effective date of his/her retirement from an Ohio retirement system.
6. The parties agree that the Board may, in its discretion, choose not to fill one or more of the positions vacated by bargaining unit members opting to retire and take the retirement incentive payment under this MOU. Further, the parties agree that the Board may instead, in its discretion, choose to fill such a vacated position with a substitute for one hundred twenty (120) calendar days, notwithstanding anything that may be to the contrary in Article 8 of the Agreement. This provision shall not be construed to alter the requirements of the Agreement for posting and bidding of other vacancies.
7. This constitutes the entire agreement between the Board and OAPSE regarding the issues outlined herein. There are no other written or verbal agreements, understandings or arrangements between the parties regarding the issues outlined herein. Any amendment to this MOU must be in writing and signed by both parties.
8. OAPSE and the Board have reviewed and understand this MOU and each signatory to this MOU represents that he or she has the authority to enter into this MOU and bind his/her party.
9. This MOU shall expire on December 31, 2020 and shall not be construed to set any precedent with respect to interpretation of the Agreement relating to posting, bidding or filling of positions, retirement pay, or otherwise.

FOR OAPSE LOCAL #279:

Rachel Morrow, OAPSE Field Representative

Date

Karen Gilliam, President

Date

FOR THE BOARD OF EDUCATION:

Kadee Anstadt, Superintendent

Date

Jeffery Fouke, Treasurer

Date

Moved by: _____

Seconded by: _____

Mrs. Garcia ____ Mr. Murphy ____ Mr. Bannister ____ Mr. Hughes ____ Mrs. Mayfield____

7. Executive Session

The Superintendent recommends that the Board of Education enter into Executive Session to:

1. Consider the **APPOINTMENT** of a public employee or official.
2. Consider the **EMPLOYMENT** of a public employee or official.
3. Consider the **DISMISSAL** of a public employee or official.
4. Consider the **DISCIPLINE** of a public employee or official.
5. Consider the **PROMOTION** of a public employee or official.
6. Consider the **DEMOTION** of a public employee or official.
7. Consider the **COMPENSATION** of a public employee or official.
8. Consider the **INVESTIGATION OF CHARGES OR COMPLAINTS** against a public employee, official, licensee, or student.
9. Consider the **PURCHASE OF PROPERTY** for public purposes.
10. Consider the **SALE OF PROPERTY** at competitive bidding.
11. **CONFER WITH AN ATTORNEY** for the Board of Education concerning disputes involving the Board that are the subject of pending or imminent court action.
12. **PREPARE FOR NEGOTIATIONS OR BARGAINING SESSIONS** with public employees concerning their compensation or other terms and conditions of employment.
13. **CONDUCT NEGOTIATIONS OR BARGAINING SESSIONS** with public employees concerning their compensation or other terms and conditions of employment.
14. **REVIEW NEGOTIATIONS OR BARGAINING SESSIONS** with public employees concerning their compensation or other terms and conditions of employment.
15. **CONSIDER MATTERS REQUIRED TO BE KEPT CONFIDENTIAL** by federal law or regulations or state statutes.
16. **DISCUSS DETAILS RELATIVE TO THE SECURITY ARRANGEMENTS** and emergency response protocols for the Board of Education.

Moved by: _____

Seconded by: _____

Mrs. Garcia ____ Mr. Murphy ____ Mr. Bannister ____ Mr. Hughes ____ Mrs. Mayfield ____

TIME ENTERED INTO EXECUTIVE SESSION: _____ P.M.

Let the minutes reflect that at _____ P.M., the Washington Local Board of Education **RETURNED FROM** Executive Session and did, in fact:

- # _____ (list numbers from above list as appropriate)

All board of education members returned to the meeting

The following board member(s) did not return to the meeting: _____

8. Adjournment

Moved by: _____

Seconded by: _____

Mrs. Garcia ____ Mr. Murphy ____ Mr. Bannister ____ Mr. Hughes ____ Mrs. Mayfield ____

Motion to adjourn carried

_____ Yes

_____ No

_____ Absent

_____ Abstention

Let the record show that an audio recording of this meeting has been made and is on file in the Office of the Treasurer.

The meeting stands adjourned at _____ P.M.