

ADDENDUM NO. 1
Answers to Written Questions
03/23/2020
REQUEST FOR PROPOSAL
2021-SSO-139
Teletherapy SLP

Central Consolidated School is issuing this addendum to Request for Proposal 2021-SSO-139, Teletherapy SLP for the purpose of response to written questions.

ACKNOWLEDGE ADDENDUM WITH RFP Proposal:

Company/Firm/Independent Contractor Name

Signature / Date

QUESTIONS:

1. Are you currently working with any agencies providing RN, LPN, SLI, SLP, ASL, Tele SLP services to your District?

Answer: Yes

2. Who are your current vendors and what prices do they charge?

Answer:

TELE THERAPY- SLP							
	UNLIMITED THERAPY	SOLIANT	GLOBAL TELE THERAPY	SUNBELT	ARDOR HEALTH	COMPREHENSIVE THERAPY CONSULTANTS	THERAPIST STAFFING
Fees Amount	\$65/hr	\$73-\$75/hr	\$66/hr	\$73-\$75/hr	\$67/hr	\$62/hr	\$67/hr

3. Have these vendors been able to meet all of your needs?

Answer: They are consistently looking based on need.

4. How many RN, LPN, SLI, SLP, ASL, Tele SLP (FTE) did each vendor provide to your District for the current 20/21 school year?
Answer: RN's Soliant 2 nurses/Therapia 3 nurses
5. How many RN, LPN, SLI, SLP, ASL, Tele SLP (FTE) do you anticipate needing for the upcoming 21/22 school year?
Answer: Depends on the needs/enrollment
6. Does the Central Consolidated School District plan on releasing RFPs for other Specialties (OT, PT, Special Education Teachers, etc...)?
Answer: RFP's are based on needs of the district
7. How many schools are typically on a therapist's caseload?
Answer: Depends on FTE's
8. Do you require that clinician resumes and/or licensure be submitted with the proposal?
Answer: Yes, examples of what they currently have available
- 9.
10. What is the average caseload by discipline in your District?
Answer: Depends on the needs/Enrollment
11. Will assigned therapists have access to therapy materials, supplies, equipment, evaluation kits, and protocols provided by your schools?
Answer: Yes if onsite, and nurses are onsite
12. Will assigned therapists have access to computers/ laptops and printers provided by your schools?
Answer: Yes
13. Are we required to provide any technology (i.e. laptops, printers, access to teletherapy platform)?
Answer: Yes, depending on therapy needs
14. Is the contracting agency able to bill for both direct and indirect treatment time (paperwork, meeting, teacher consultations, etc.)?
Answer: Yes
15. Do you require vendors to guarantee the provision of therapy services or is it understood that we will begin recruiting on a best efforts basis?
Answer: Best efforts basis
16. Is it acceptable for us to submit resumes and licensure after it is determined if we are selected as an awarded vendor?
Answer: Yes

17. Does your historical use of contract therapists indicate that they typically remain employed throughout the school year, or that they are replaced during the school year if the district is able to locate a direct hire?
Answer: Typically we keep them through the school year, but if a district hire becomes available they could be replaced.
18. Can pricing increase during the term of the contract?
Answer: No
19. Will our therapists bill Medicaid on behalf of Central Consolidated School District and Medicaid will pay Central Consolidated School District or does our company bill Medicaid directly and receive payment from Medicaid directly?
Answer: Yes
20. Did you contract with an outside vendor for teletherapy last year? If so, who was the provider?
Answer: Yes
21. Does winning this RFP guarantee work next school year?
Answer: No. Review RFP pg. 2.
22. For a full time SLP, what is the average number of students in the caseload?
Answer: 60
23. What is the average minutes per week a student receives speech?
Answer: 30-60 minutes/weekly depending on student need
24. As a provider, we don't price our services on an hourly. Instead, we do a flat rate, per student. Will you allow for this pricing model?
Answer: We prefer an hourly rate based on FTE and services rendered
25. What percentage of sessions are typically grouped versus individual sessions?
Answer: Depends on needs of the students